



Marion County Hospital District Board of Trustees Meeting

2547 E. Silver Springs Blvd., Ocala, FL 34470

Date: September 25, 2023

Time: 5:00 PM





September 25, 2023 at 5:00 PM

**Board of Trustees Meeting Agenda
Teresa Stephens, Chairman**

1. Call to Order, Roll Call, Agenda and Invocation

2. Public Comments

If you wish to address the board regarding any of the items on the agenda, you may do so when the Chairman opens the floor to public comment. Public comments will be limited to 3 minutes per speaker.

Please note: The Board Chairman retains the gavel throughout the board meeting.

3. Approval of MCHD Previous Minutes

- August 28, 2023, MCHD Board Meeting.....Pages 2-6

4. New Business

• **Investment**

- Park Place Summary.....Page 8
- Investment Overview.....Page 9
- Wilshire Action Plan.....Page 11

• **Operations**

- Robert's Rules (not passing the gavel)
- Finance Policy Update – **Needs Approval**.....Pages 14-26
- Wilshire Contract – **Needs Approval**.....Pages 27-40
- Low Income Pool Contracts -**Needs Approval**...Pages 41-50
- Evaluating Vendors

• **Strategic Initiatives**

- CHP, FANS, AMP Performance Measures FY 23-24.....Pages 53-60
- Strategic Initiatives Performance Measures FY 23-24.....Pages 61-67
- Beacon Point Performance Measures FY 23-24.....Pages 68-73
- Match Grant Performance Measures FY 23-24.....Pages 74-80

• **New Strategic Initiatives**

- Blue Sky First Responder Study – **Needs Approval**

• **Finance**

- August 2023 Financials – **Needs Approval**.....Pages 84-92
- Fiscal Year 23-24 Budget – **Needs Approval**.....Pages 93-96

5. Old Business

6. Adjournment

August 28, 2023 Meeting Minutes



August 28, 2023
MCHD Board Minutes
Teresa Stephens, Chairman

Call to Order

The Marion County Hospital District Board of Trustees regular monthly meeting was called to order by Teresa Stephens on June 28, 2023, with a quorum present at 5:01 PM at 2547 E. Silver Springs Blvd. Ocala, FL.

5:00 PM Roll Call

Upon roll call the following Board Members were present in the office: Rich Bianculli, Teresa Stephens, Ram Vasudevan, Rusty Branson, David Cope, and Harvey Vandeven

Absent

Ken Marino

Other Present in Office

Curt Bromund, Debra Velez, Matt White, Joe Hanratty, Jessica Cole, Kimberly Glancy, Michael Harris, Brandi Glover, Danielle Livingood, Nicole Shaffer, Kristi Dixon, Charity Corneliusen, Christopher Roy, and Caleb Adair (via Zoom)

Invocation

The meeting opened with invocation by Rich Bianculli.

Public Comment (3 Minutes)

None

ADOPTION OF PREVIOUS MINUTES

MCHD July 31, 2023 Board Meeting minutes – A motion was made by David Cope, seconded by Rusty Branson to adopt the previous MCHD board meeting minutes presented. With no further discussion and no objections, the motion passed unanimously.

SPEAKER

FANS Presentation – Jessica Cole introduced the FANS staff and discussed FANS Programs. Dr. Danielle Livingood spoke to the Board about the Drug Diversion Program. Dr. Livingood concluded by thanking the Trustees for their continued support.



INVESTMENT REPORT

Teresa Stephens opened the Investment Report.

New Business

Park Place Summary – Caleb Adair referred to the Park Place performance commentary provided in the board packet.

RFP Investment Consultant Selection - Teresa Stephens took a roll call. It was a difficult decision for the Trustees, but the Trustees' final decision is for Wilshire to be MCHD's new Investment Consultant.

A motion was made by David Cope to approve Wilshire as MCHD's new Investment Consultant Firm with the stipulation Wilshire will negotiate with MCHD and change their fees to \$90,000 for 3 years, motion was seconded by Rich Bianculli. The Motion passed unanimously.

The Investment Report was accepted by general consent.

Old Business

None.

OPERATIONS REPORT

Rusty Branson opened the Operations Report.

Board Lead Overview – Rusty Branson reported per prior communication via email there is no longer committee meeting or committee chairs instead the Board will now have Leads. The Board Leads will be as follows; New Projects – Rich Bianculli, Special Projects – David Cope, Investment – Teresa Stephens, Operations – Rusty Branson, Strategic Initiatives – Harvey Vandeven, Finance – Matt White.

By Laws Update – Joe Hanratty discussed the amended bylaws provided in the board packet. Mr. Hanratty advised Board Leads were added to the bylaws and the annual operation report and annual fiscal report found in sections 6.6-6.74 were removed. The reports were removed as they served as duplicates to Advent Health's annual report and the annual financial audit.



A motion was made by Rusty Branson to approve the amended bylaws, motion was seconded by Rich Bianculli. The Motion passed unanimously.

Balanced Scorecard Update – Debra Velez provided a Balanced Scorecard update for Quarter 3.

Data Analyst – Rusty Branson discussed the need for a Data Analyst Director. Job description for the Data Analyst Director was provided in the Board Packet.

A motion was made by David Cope to approve the Data Analyst Director Position beginning Fiscal Year 23-24, motion was seconded by Rich Bianculli. The Motion passed unanimously.

The Operations Report was accepted by general consent.

STRATEGIC INITIATIVES REPORT

David Cope opened the Strategic Initiatives Report.

New Business

SMA Proposal for Basketball Court – David Cope visited the SMA campus and researched the proposals provided to MCHD for the basketball court with Jim Couillard from Marion County Parks and Rec. Mr. Couillard recommends we go with SportScape Builders proposal with the cost of \$85,400.

A motion was made by Rusty Branson to approve moving forward with SportScape Builders for the basketball court at SMA, motion was seconded by Ram Vasudevan. An amended motion was made by Rusty Branson for management to do due diligence to see if SMA has a funding source that can be used toward the basketball court, motion was seconded by Rich Bianculli. The Motion passed unanimously.

Lifestream Funding Update – Curt Bromund provided an update on Lifestream funding.

Quarterly Updates: FANS, CHP, AMP, and Beacon Point – Program updates were provided in the board packet.

Quarterly Updates: Heart of Florida and Langley – Heart of Florida and Langley updates were provided in the board packet.



Health Projects FY 23-24 – David Cope reviewed the recommended Health Projects for FY 23-24 provided in the Board Packet.

A motion was made by Harvey Vandeven to approve recommended Health Projects for FY 23-24, motion was seconded by Rusty Branson. The Motion passed unanimously.

The Strategic Initiatives Report was accepted by general consent.

Old Business

None.

FINANCE REPORT

July 2023 Financials – Matt White reviewed the July 2023 financial statements included in the board packet. There were no significant variations to the budget.

A motion was made by Ram Vasudevan to approve the July 2023 Financials, motion was seconded by Teresa Stephens. The Motion passed unanimously.

Budget Review FY 23-24 – Matt White discussed the proposed budget for FY 23-24.

A motion was made by Rich Bianculli to approve carrying over FY 22-23 discretionary funds to FY 23-24, motion was seconded by Ram Vasudevan. The Motion passed unanimously.

Leased Vehicle for AMP/FANS Programs – A motion was made by Rich Bianculli to lease a vehicle for use by AMP/Fans Programs for up to 17k, motion was seconded by Ram Vasudevan. The Motion passed unanimously.

FANS Budget FY 23-24 – A motion was made by Harvey Vandeven to approve FANS budget for FY 23-24, motion was seconded by Rich Bianculli. The Motion passed unanimously.

Old Business

None.

Teresa Stephens concluded the meeting by reading a letter thanking Rich Bianculli for his accomplishments and service as Board Chair.

Teresa Stephens adjourned the meeting at 7:05 PM.

Investment



Performance Commentary August 2023

Strategic Benchmark Return: August -1.28%, YTD 8.09%

Berman Cresset

- August return was -1.11%. YTD return is 9.16%.
- Domestic Equity underperformed August -2.01% vs -1.59%, underperforming 1.45% YTD.
- Non-US Equity outperformed August -3.70% vs -4.50%, outperforming 0.56% YTD.
- Fixed Income outperformed August -0.40% vs -0.64%, outperforming 0.74% YTD.
- Liquid Alternatives outperformed August 1.01% vs -0.15%, outperforming 9.02% YTD.
- None of the illiquid alternatives are reporting for this period.
- Berman is in compliance with the IPS asset allocation ranges.

Truist

- August return was -1.35%. YTD return is 6.65%.
- Domestic Equity underperformed August -2.15% vs -1.59%, underperforming approx. 7.76% YTD.
- Non-US equity underperformed August -4.58% vs -4.50%, outperforming approx. 3.45% YTD.
- Fixed Income outperformed August -0.22% vs -0.64%, outperforming approx. 1.50 % YTD.
- Liquid Alternatives outperformed August 0.60 % vs -0.15%, outperforming approx. 3.34% YTD.
- None of the illiquid alternatives are reporting for this period.
- Truist is in compliance with the IPS asset allocation ranges.

Graystone

- August return was -1.23%. YTD return is 6.72%.
- Domestic Equity underperformed August -1.77% vs -1.59%, underperforming approx. 5.10% YTD.
- Non-US equity outperformed August -3.90% vs -4.50%, outperforming approx. 3.15% YTD.
- Fixed Income underperformed August -0.66% vs -0.64%, underperforming approx. 0.07% YTD.
- None of the illiquid alternatives are reporting for this period.
- The account is still in the process of realignment with the IPS allocation ranges due to the overweighting of illiquid assets by the previous manager.

Marion County Hospital District
Investment Overview
August 31, 2023

Portfolio Overview				
Advisors	Cresset	Graystone	Truist	Total
Value at FYE 2022	\$ 81,718,634	\$ 89,944,932	\$ 83,896,102	\$ 255,559,668
Performance Oct 2022	1,832,522	4,217,302	2,527,786	8,577,610
Performance Nov 2022	4,023,689	3,861,097	3,744,427	11,629,213
Performance Dec 2022	(1,767,197)	(2,157,495)	(1,782,571)	(5,707,263)
Transfer to Ops Jan 2023	(1,075,667)	(1,075,667)	(1,075,667)	(3,227,001)
Performance Jan 2023	3,515,019	3,839,065	3,505,836	10,859,920
Transfer to Ops Feb 2023	(164,000)	(164,000)	(164,000)	(492,000)
Performance Feb 2023	(1,663,872)	(2,208,400)	(1,840,019)	(5,712,291)
Performance Mar 2023	1,644,956	1,748,637	440,436	3,834,029
Transfer to Ops Apr 2023	(632,000)	(632,000)	(632,000)	(1,896,000)
Performance April 2023	616,773	215,484	1,403,556	2,235,813
Performance May 2023	(456,346)	(892,767)	(754,545)	(2,103,658)
Transfer to Ops Jun 2023	(842,000)	(842,000)	(842,000)	(2,526,000)
Performance Jun 2023	2,496,508	2,559,718	2,591,672	7,647,898
Performance Jul 2023	2,094,758	1,521,141	1,727,346	5,343,245
Performance Aug 2023	(1,066,990)	(977,302)	(1,214,251)	(3,258,543)
Ending Market Value	\$ 90,274,787	\$ 98,957,745	\$ 91,532,108	\$ 280,764,640

Market Values Over (Under) Corpus + Infl.					
Quarter Ended	Market Values	Net Corpus	Inflation	Net Corpus + Infl	Over (Under)
June 2021	304,940,859	192,839,933	13.10%	218,110,028	86,830,831
September 2021	301,919,617	192,839,933	14.37%	220,553,182	81,366,435
December 2021	314,958,088	192,839,933	16.39%	224,445,890	90,512,198
March 2022	296,012,246	192,839,933	20.42%	232,227,139	63,785,107
June 2022	270,978,458	192,839,933	24.24%	239,586,608	31,391,850
September 2022	255,559,668	192,839,933	24.34%	239,777,492	15,782,176
December 2022	270,059,228	192,839,933	24.58%	240,239,283	29,819,945
March 2023	275,321,885	192,839,933	26.80%	244,530,431	30,791,454
June 2023	278,679,938	192,839,933	27.90%	246,640,162	32,039,776
August 2023	280,764,640	192,839,933	29.23%	249,216,685	31,547,955

Allocation of Investments						
	US Equities	Non US Equities	Fixed Income	Alternatives	Illiquid Alt.	Cash
Cresset	32%	13%	31%	13%	8%	3%
Graystone	35%	10%	34%	0%	15%	6%
Truist	37%	11%	36%	8%	6%	2%
Combined	35%	11%	34%	7%	10%	4%
Target Allocation	35%	10%	35%	10%	5%	5%
Low/High Limits	30-45%	7-15%	30-40%	5-15%	2-10%	1-19%

Dollar Increase (Decrease)						
	RQTD	CYTD	FYTD	2017 Adv Chng to Adv Chng	2021 Advis Chng to Date	ITD
Cresset (+GS)	3,524,276	7,180,806	11,269,820	29,764,549	(4,802,397)	33,057,340
Graystone (+SQ)	3,103,557	5,805,576	11,726,480	30,721,547	187,388	41,740,298
Truist	3,104,767	5,860,031	10,349,673	29,351,345	(6,309,218)	34,314,661
Total	9,732,600	18,846,413	33,345,973	89,837,442	(10,924,227)	109,112,298

Market Returns Over (Under) Benchmarks						
Quarter Ended	Benchmarks	Portfolio	Port. O (U)	Cresset	Graystone	Truist
June 2021	4.4%	4.9%	0.5%	4.8%	4.5%	5.3%
September 2021	0.1%	-0.6%	-0.7%	-0.5%	-0.5%	-0.8%
December 2021	4.1%	3.5%	-0.6%	3.4%	3.7%	3.5%
March 2022	-4.3%	-5.6%	-1.3%	-5.7%	-4.5%	-6.7%
June 2022	-9.1%	-8.8%	0.3%	-9.2%	-8.5%	-8.6%
September 2022	-4.2%	-4.1%	0.1%	-3.8%	-4.1%	-4.3%
December 2022	5.1%	4.8%	-0.3%	4.7%	4.3%	5.4%
March 2023	4.6%	3.7%	-0.9%	4.7%	3.3%	3.3%
June 2023	3.2%	2.7%	-0.5%	3.1%	2.4%	2.6%
August 2023	-1.2%	-1.2%	0.0%	-1.1%	-1.2%	-1.4%
Total	2.7%	-0.8%	-3.4%	0.3%	-0.7%	-1.7%

Wilshire Action Plan

Wilshire Action Plan

1. Our top priority is to review and update the IPS.
 - **Nathan** and Wilshire team responsible. We will incorporate an asset allocation review within this.
 - Key focus points:
 - Tightening portfolio guidelines / guardrails on liquidity, risk limits, etc
 - Governance requirements on provider market reviews / monitoring
 - ESG
 - Ensuring portfolio asset allocation remains appropriate given investment objectives
2. **Wilshire** to draft up an initial monthly performance report to send to Teresa to review, and quarterly report when data is available (to include a customized watch list for your investors).
3. **Wilshire** to arrange pre-meeting calls with Teresa ~1 week ahead of each board meeting and as needed on projects / in the event of a major market development.
 - **Nathan** to send through a Teams invite
4. **Wilshire** to introduce ourselves to Cresset / Truist / Graystone and arrange initial meetings ahead of October 30 meeting and identify any concerns they should present on to the board.
5. **Wilshire** to draft training topic plan and timetable to send pre-recorded trainings to the Trustee board – focus on content being relevant in the current environment and relevant to the foundation.
6. Post IPS / Asset Allocation update, **Wilshire** to conduct review of OCIO provider based on watch list criteria (we discussed Cresset but we'll look at the latest data when the time comes).

Operations

Robert's Rules (not passing the gavel)

Finance Policy Update



FINANCIAL POLICY AND PROCEDURES

Updated September 2023

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A. Line of Authority and Spending Authorization

Purchase authorization is required from the CEO for **unbudgeted** purchases up to \$10,000. All unbudgeted expenses will be tracked and reported to the Board monthly. In addition, approval is required from the Board of Trustees for all contractual liabilities obligating the Marion County Hospital District (MCHD) to a term of more than 12 months. Unless otherwise specified in this document, principal responsibility for complying with directives enumerated herein shall be vested in the CEO.

The COO reports to the CEO and is responsible for oversight of daily financial transactions of MCHD. The COO, CEO, and contracted Accounting Firm, in consultation with the Finance Committee and Operations Committee, prepare and present the annual budget for Board approval.

The signing authority for contracts between the MCHD and another party rests with the CEO or in the absence thereof, the COO.

B. Indemnification

MCHD shall indemnify any person who was or is threatened to be made a party to any threatened, pending, or completed action, suit, or proceeding whether civil, criminal, administrative or investigative, by reason of the fact that he/she is or was a director or officer of the MCHD, against expenses (including attorney's fees), judgements, fines and amounts paid in settlements, actually and reasonably incurred in connection with such an action, suit, or proceeding, including any appeal thereof, if he/she acted in good faith and in a manner he/she reasonably believed to be in or not opposed to the best interests of the MCHD and, with respect to any criminal action or proceeding, had no reasonable cause to believe his/her conduct was unlawful.

Indemnification hereunder shall be made by MCHD only as authorized in the specific case on a determination by a majority of disinterested directors that such individual met the applicable standard of conduct set forth in the above policy. The termination of any action, suit or proceeding by judgement, order, settlement, conviction, or on a plea of nolo contendere or its equivalent, shall not, of itself, create a presumption that the person did not meet the applicable standard of conduct. Indemnification hereunder shall continue as to a person who has ceased to be a director or officer, and shall inure to the benefit of the heirs, executors, and administrators of such a person.

MCHD shall purchase and maintain a minimum insurance policy of \$1 million on behalf of any person who is or was serving at the request of MCHD, as a director, Trustee, Agent, Staff

Volunteer, or other enterprise, against any liability asserted against him or her and incurred by him or her in any such capacity or arising out of his or her status as such.

C. Financial Controls

The CEO and/or COO is responsible for overseeing the accounting and banking services of MCHD's financial activities and for the timely and accurate reporting of these transactions to the designated responsible parties.

MCHD contracts with an Accounting Firm to assist with accounting and finance needs of the organization. MCHD will maintain a Finance Committee consisting of the organization's Accounting Firm, appropriate MCHD staff, and designated Board of Trustee. The Accounting Firm will chair the committee, ensure corrective action is taken when necessary, and report on Finance Committee action to the Board of Trustees.

MCHD will have an audit of its financial statements annually by a qualified CPA Firm (Audit Firm). The MCHD Operations Committee will be responsible for reviewing the Audit Firm's engagement letter and management letter prior to review by the Board and acceptance by the CEO.

It is the policy of the MCHD to contract with a qualified, independent outside Audit Firm to conduct an audit of the MCHD's financial statements on an annual basis for a period not to exceed five years. At the end of this period, the MCHD will solicit proposals for Accounting Firms specializing in auditing governmental organizations. The Board of Trustees will select the most appropriate Accounting Firm for the annual audit.

D. Operating Procedures

Authorized bank signers are the CEO, COO, and Chair.

The COO may utilize electronic payment methods and automated bank bill pay/ACH to pay for approved budgeted expenses for ordinary, recurring, operational activities.

The COO may initiate intra-bank fund transfers (checking to checking) only at the approval of the CEO. Deposits are received and logged by staff other than the COO. This information is provided to the Accounting Firm for other accounting functions.

The accounting Firm will act as a non-staff liaison to the Audit Firm as requested by the COO and CEO.

The Finance Chair will supervise the audit and the Operations Committee will review the audit report prior to the Board of Trustees. Final audit will be presented to the Board by the independent auditor.

E. Financial Reporting

1. General Guidelines

Accounts will be maintained, and reports prepared in accordance with accounting principles generally accepted in the United States of America.

2. Capitalization

Assets purchased in excess of capitalization cut-off points are depreciated in accordance with the organization's depreciation policies. Assets costing in excess of \$2,500 individually and improvements to real property and leasehold improvements in excess of \$5,000 will be capitalized.

Depreciation of fixed assets is scheduled using the straight-line method. The assets are to be depreciated over the estimated useful life of the underlying asset. The estimated useful life of the asset will be determined by the Accounting Firm, COO and CEO (as needed) based on the underlying asset and its intended use.

3. Assets

Fully depreciated fixed assets will remain on the organization's Balance Sheet until they are disposed of or otherwise deemed worthless.

Investment accounts are reported monthly by the investment advisor firms. The Accounting Firm will account for all investment activity monthly. The Investment Committee will also engage a third-party investment professional/firm to provide oversight to the selected investment managers, and report compliance matters to the board at least monthly. All other assets, liabilities, and obligations are accounted for monthly in accordance with accounting principles generally accepted in the United States of America.

4. Reporting

Financial reporting period is October 1 through September 30.

The audit report will be made to the Board of Trustees upon completion of an audit.

Annual budgets are prepared by the COO, CEO, and the Accounting Firm. The Finance Committee makes a recommendation to the Board of Trustees for approval of the annual budget no later than September of each fiscal year.

Monthly Financial Reports including budget variances are presented by the Accounting Firm to the Finance Committee and the Board of Trustees.

5. Internal Controls

The CEO and COO are responsible for maintaining a system of internal controls adequate to safeguard MCHD assets.

MCHD shall safeguard the security of its checking account by keeping all blank checks locked in an authorized personnel's office. The Senior Executive Assistant, COO, CEO, and Accounting Firms can possess online access to MCHD bank accounts.

The Audit Firm will have access to all detailed general ledger reports and will include any areas of concern in the annual report to the Operations Committee.

Bank statements are promptly reconciled monthly, no later than 30 days following the availability of the monthly statement. Any discrepancies are immediately reported to the COO and CEO. The Accounting Firm and COO will review bank reconciliations and report finding to the Board of Trustees monthly.

MCHD financial records including bank statements, tax filings, financial reports, and invoices are retained in accordance with Florida statutes in a safe and secure area. Audits are indefinitely retained. All financial data shall be backed up electronically daily and weekly at an offsite, or cloud-based location.

F. Financial Procedures

1. Liquidating Investment Funds

The District's operations, programs, and grants are funded by liquidation of investment balances. As funding is required, a Funding Request is prepared based on the approved annual budget.

A draft of the Funding Request is prepared by accounting and finance department and sent to CEO and COO for review, edit, and approval. After the CEO and COO have approved the drafted Funding Request, it is sent to Board Chair for review, edit, and approval. Once approved by the Board Chair, the CEO or COO will sign the final Funding Request and deliver it back to the accounting and finance department. The accounting and finance department then process the Funding Request with authorized personnel at the Custody Bank with a specified liquidation date. Liquidation is performed by the Custody Bank and the funds are electronically deposited into the District's bank account.

The Funding Request should request only enough funding to cover expenditures within a 2-3 month horizon and the total approved liquidation amount must be evenly debited from the Advisor's accounts.

2. Payment Disbursement Procedure

Invoices, receipts, and any other expenses that request payment are entered into the accounting software, stamped with the accounting code, date of entry or other pertinent information. These are then forwarded to the COO for review, then forwarded to the CEO for approval.

Approved invoices and Request for Payment Forms are submitted for payment, entered into the accounting software by authorized personnel, forwarded to the COO where the checks are prepared.

Approved requests for payment that are made by electronic means are entered into the accounting software and electronic banking system by authorized personnel or Accounting Firm personnel where it is placed on hold. Either the COO or CEO will approve the batch and release for payment. If the COO enters the electronic batch for payment, the CEO will review and authorize the payments.

No employee should ever promise a vendor that payment will be made upon delivery or within one or two days. Vendors need to be advised that the MCHD has a regular payment schedule. Most invoices will be paid within 14 days of receipt.

3. Payroll Procedures

Expense reimbursement sheets are prepared and submitted for review and approval by each staff's immediate supervisor and then presented to the CEO.

Payroll is processed by the Accounting Firm and a payroll journal is reviewed and approved by the COO or CEO prior to submitting for processing. Authorization for adjustments to compensation must be recorded and signed by the CEO, then placed in the employee's HR file. Upon completion of each cycle, all entries are posted to accounting software.

4. Employee Pay Policy

The District shall develop and maintain salary ranges within the Salary Schedule, and upon the following provisions, assign individual classes to the established pay grade:

- Each salary range shall be comprised of a minimum, mid-point, and maximum amount.
- The District shall review salary range minimum, mid-point, and maximum amounts for each salary range based on competitive market salary survey data and/or other factors every five years.

The following is the MCHD employee pay grades approved by the Board of Trustees:

Grade	Minimum	Midpoint	Maximum	Classification
A1	\$46,200.00	\$62,370.00	\$78,540.00	Senior Executive Assistant
A2	\$57,750.00	\$77,962.50	\$98,175.00	Community Home Project Coordinator Grant Coordinator Health and Wellness Coordinator
A3	\$72,187.50	\$97,453.13	\$122,718.75	<i>Open for potential new classification(s)</i> <i>Data Analyst Director</i>
A4	\$90,234.38	\$121,816.41	\$153,398.44	VP of Community Programs VP of Substance Abuse and Behavioral Health
A5	\$112,792.97	\$152,270.51	\$191,748.05	Chief Operating Officer
A6	\$140,991.21	\$190,338.13	\$239,685.06	Chief Executive Officer

A new employee’s salary will be determined by the CEO based on knowledge, skills, and abilities. If the CEO would like to hire an employee above the midpoint range, it will need to be approved by the Board of Trustees. The salary for the CEO will be set by the Board of Trustees.

Formal performance reviews are conducted annually in March. These reviews include a written performance assessment and discussion between the employee and the supervisor about job performance and goals for the coming year. The CEO will receive a performance appraisal in March (or as soon thereafter) with the input of all of the Board of Trustees. Based on the score of the performance review, each employee will be eligible for up to a 3% merit-performance increase in March. In addition, employees may also be eligible for a Consumer Price Index (CPI) increase of a maximum of 6% based on the Southern Region with an average three-year look back.

5. Employee Expenses

Employee expenses qualified for reimbursement are to be listed on mileage and expense forms. Any expenditure for meals, toll and other valid expenses must be accompanied by a receipt. A statement in lieu of a receipt may be accepted and approved by the CEO. Mileage is to be noted with the destination, purpose of the trip, and is reimbursed at the currently approved reimbursement rate. Expense forms should be submitted monthly.

G. Vendor Policy and Capital Projects

It shall be the policy of the MCHD to purchase its supplies, equipment, and services only from approved vendors, unless there is an extraordinary exception. For each new supplier the vendor approval form must be completed, and a current W-9 provided prior to establishing services. If the vendor is providing a service on our property then a Certificate of Insurance listing Marion County Hospital District as an additional insured must be provided with the following coverages – Commercial General Liability \$1M each occurrence/\$2M aggregate, and Worker's Compensation each accident \$1M.

A list of vendors and vendor types and the limit per transaction per vendor will be provided by the COO and submitted for approval by the CEO and Accounting Firm on an annual basis. The Board of Trustees will acknowledge the list of vendors on an annual basis.

For equipment, services and supplies totaling more than \$10,000 per individual expenditure/invoice, the MCHD shall initiate a Request for Price (RFP) amongst relevant providers. Choice of vendor shall reflect cost-effective considerations and other factors including quality of product, materials produced, or work performed locally, and/or the ability to provide satisfactory ongoing service. The CEO and/or COO will evaluate bids and select vendors based on submitted documentation and their professional discretion to present for Board of Trustee approval.

It is acknowledged that the District's contribution for capital projects represents the "last money in" on such projects and must be expended after all funds appropriated by any other entity. In the event the project is completed without exhausting the District's contribution, then the vendor shall return such unspent funds unless District agrees to release such funds to enhance the project by amending its scope of work (and after receiving written approval by the COO or CEO). In addition, the vendor receiving funding for a capital project must provide an affidavit of completion by the builder and certificate of occupancy prior to MCHD releasing funds for the project.

Existing policies and procedures must be reviewed annually to ensure that plans and provisions for all financial records are adequately safeguarded during any period of natural disaster, access to financials during any extended period of recovery is predetermined, and permanent records are retained in such a manner providing protection in the best possible method to not hamper ongoing and future operations.

H. Corporate Credit Card Policies and Procedures

1. Purpose and Responsibilities

This policy applies to all employees of the Marion County Hospital District who are issued a Corporate Credit Card. Cardholders and their supervisors are responsible for ensuring that they adhere to the Credit Card policy and exercise controls to minimize the risk that cards are used for fraudulent, inappropriate, or corrupt purposes.

Cardholders are required to sign the Corporate Credit Card Policies and Credit Card Use Agreement. A copy will be retained in the employee's personnel file. The CEO's credit card will be approved by the Operations Lead or Chairman of the Board. All other staff credit card transactions will be approved by the CEO.

2. Eligibility and Limits

Issuance of a credit card is at the discretion of the CEO and COO within the parameters of maximum card limitations and eligibility set by the Financial Policies and Procedures adopted by the Board of Trustees.

Corporate credit cards may be issued to employees at the discretion of the CEO with established Corporate Credit Card Policies and Procedures. The MCHD Corporate Credit Card Use Agreement shall be signed by cardholders and maintained in personnel files.

- CEO (limit \$10,000)
- COO (limit \$8,000)
- Staff (limit \$4,000)

Total aggregate credit card liability not to exceed \$50,000.

3. Conditions of Use

- Other than the CEO or COO, staff must get prior approval to utilize their credit cards for purchases.
- The credit is to be used only for official company business, typically:
 - Travel expenses in the course of his/her duties,
 - Purchase of minor goods and services for budgeted programming needs,
 - To pay regular frequent approved expenses appropriately paid by a credit card,
 - To pay online approved orders appropriately paid by a credit card.
- The credit card may not be used:
 - To obtain cash advances,
 - For expenses other than those incurred by the employee named on the card unless specifically directed by the CEO and COO,
 - For personal transactions.

4. Responsibilities

- The cardholder must obtain a receipt for the purchase and include a brief description of the business purpose and core program area for the expenditure on the receipt.
- In the case of meals and entertainment, each receipt should include the number of all persons involved in the purchase and the business purpose and/or project name.
- The employee must notify the CEO or COO immediately if a card is lost or stolen, or in the event of fraudulent use of the account.
- The employee is responsible for notifying the card company of unusual travel plans that might disrupt approval and use of the card while on business travel.
- Each staff member will submit a monthly credit card transaction report.
- The monthly expenditures must be reconciled with the Accounting Firm or other designated MCHD staff within 12 days of the closing date of the credit card statement. The CEO will approve the monthly expenditure report for all employees. The Board Chair or Operation Lead will approve the monthly expenditure report for the CEO.

F. Credit Card Use Agreement

**Marion County Hospital District (MCHD)
Corporate Credit Card Use Agreement**

This Corporate Credit Card Use Agreement (“Agreement”) is between Marion County Hospital District (“MCHD”) and

Employee Name (Print)

I am the employee named above and I hereby acknowledge receipt of the MCHD Corporate Credit Card ending in # _____

By my signature on this Agreement, I will agree to comply with and be bound by the following conditions:

I understand this card is MCHD property and I will be making financial commitments on behalf of the MCHD when using this card. I have read and understand the terms and conditions set forth in the above Corporate Credit Card Policies and Procedures.

I understand the MCHD may review and investigate use of this Card and I have no expectation of privacy concerning any charges incurred. I will cooperate with any such review or investigation. I agree to be held personally liable for the total dollar amount of any improper charges incurred plus any administrative fees assessed in connection with misuse of this Card.

I agree that any personal, unauthorized, or illegal charges made by me, including any administrative fees and/or finance charges assessed in connection with such charges, and paid for by the MCHD on my behalf will be considered a personal loan to be repaid through payroll deduction. I understand that payroll deduction on my loan will be subject to the limits set forth by applicable law. If such deductions are not permitted by law or are insufficient to fully reimburse the MCHD, I will repay the MCHD these amounts plus finance or other charges due in connection with the misuse of this Card and the MCHD may take appropriate legal action to collect the monies owed. If the MCHD is required to take legal action to collect monies owed under this Agreement, I agree to pay MCHD’s expenses, including attorney’s fees, incurred in its collection efforts. I agree that I may be liable for improper charges that result from allowing others to use this Card.

I agree to return this Card immediately upon request by the CEO or COO, or upon termination of my employment for any reason with the MCHD. I understand that this agreement is revocable by me at any time upon written notice to my immediate supervisor at the MCHD. If revoked, I understand that I must stop using the Card immediately and return it to the CEO or COO with a copy of my revocation notice. I understand that if revoked, I remain responsible for any misuse and remain indebted to the MCHD for any personal, unauthorized, or illegal charges made prior to the revocation and return of the Card Holder.

Employee Name and Date

Wilshire Contract

WILSHIRE CONSULTING AGREEMENT

This Consulting Agreement (this “**Agreement**”), dated as of October 1, 2023 (the “**Effective Date**”), is made by and between Wilshire Advisors LLC, a Delaware limited liability company (“**Wilshire**”), and Marion County Hospital District, a Dependent Special District created by special Law of Florida 2008-273. (“**Client**”). Each of Wilshire and Client are referred to as a “**Party**” and collectively as the “**Parties**”.

WHEREAS, Wilshire is an investment adviser registered with the Securities and Exchange Commission (the “**SEC**”); and

WHEREAS, Client is a Special District organized under the laws of Florida and subject to the Florida Sunshine Act F.S Ch. 119 and whose investments must comply with F.S. Section 218.415.

WHEREAS, Client wishes to retain Wilshire, to provide the consulting services described on Schedule A to Client (the “**Consulting Services**”), in accordance with and subject to the terms of this Agreement.

NOW, THEREFORE, in consideration of the premises and the mutual covenants and agreements contained herein, it is agreed as follows:

1. Definitions. As used in this Agreement, the following terms shall have the following meanings when used in initial capital letters:

“**Advisers Act**” means the Investment Advisers Act of 1940, as amended.

“**Applicable Law**” means any domestic or foreign federal, state or local statute, law (whether statutory or common law), ordinance, rule, administrative interpretation, regulation, order, consent, writ, injunction, directive, judgment, decree, policy, guideline or other requirement of any Governmental Authority including, without limitation, the Advisers Act and the SEC regulations issued thereunder.

“**Fees**” means the fees payable to Wilshire pursuant to Section 5 of this Agreement.

“**Governmental Authority**” means any United States or foreign government, any state or other political subdivision thereof, any entity exercising executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including, without limitation, the SEC, and any other authority, agency, department, board, commission or instrumentality of the United States, any State of the United States or any political subdivision thereof, including any municipality or other local governmental authority, or any foreign jurisdiction, and any court, tribunal or arbitrator(s) of competent jurisdiction, and any United States or foreign governmental or non-governmental self-regulatory organization, agency or authority.

“**Insolvency**” with respect to a Person means that such Person: (a) is wound up or dissolved or there is appointed over it or a substantial part of its assets a receiver, administrator, administrative receiver, trustee or similar officer; (b) ceases to be able to, or admits in writing its

inability to, pay its debts as they become due and payable, or makes a general assignment for the benefit of, or enters into any composition or arrangement with, its creditors generally; (c) applies for or consents (by admission of material allegations of a petition or otherwise) to the appointment of a receiver, trustee, assignee, custodian, liquidator or sequestrator (or other similar official) of such Person or of any substantial part of its properties or assets, or authorizes such an application or consent, or proceedings seeking such appointment are commenced without such authorization, consent or application against such Person and continue undismissed for 60 days or any such appointment is ordered by a court or regulatory body having jurisdiction; (d) authorizes or files a voluntary petition in bankruptcy, or applies for or consents (by admission of material allegations of a petition or otherwise) to the application of any bankruptcy, reorganization, arrangement, readjustment of debt, insolvency, dissolution, or similar law, or authorizes such application or consent, or proceedings to such end are instituted against such Person without such authorization, application or consent and remain undismissed for 60 days or result in adjudication of bankruptcy or insolvency or the issuance of an order for relief; or (e) permits or suffers all or any substantial part of its properties or assets to be sequestered or attached by court order and the order (if contested in good faith) remains undismissed for 60 days.

“**Person**” means any individual, corporation, company, partnership (limited or general), limited liability company, joint venture, association, trust or other business entity.

“**Taxes**” means all federal, provincial, territorial, state, municipal, local, foreign or other taxes, imposts, rates, levies, assessments and other charges (and all interest and penalties thereon and additions thereto imposed by any Governmental Authority having jurisdiction over the assessment, determination, collection or other imposition of any Tax), including, without limitation, all income, excise, franchise, gains, capital, real property, goods and services, transfer, value added, gross receipts, windfall profits, severance, ad valorem, personal property, production, sales, use, license, stamp, documentary stamp, estimated or withholding taxes.

2. Appointment. Client hereby appoints Wilshire as consultant to Client to provide the Consulting Services in accordance with and subject to the terms of this Agreement and applicable Florida Law. Wilshire hereby accepts such appointment and agrees to provide the Consulting Services to Client in accordance with and subject to the terms of this Agreement. Client acknowledges and agrees that other than the Consulting Services, no other services will be provided by Wilshire to Client. For greater certainty, Consulting Services do not include legal, tax or accounting advice. Therefore, except with respect to Wilshire’s provision of the Consulting Services described herein, Client assumes all responsibility for ensuring that the Client complies with all Applicable Law of governmental authorities with jurisdiction over the Client.

3. Term. This Agreement is subject to a three year minimum commitment, beginning on the Effective Date. Following the third anniversary of the Effective Date, this Agreement will operate on a continuous basis until terminated by either Party with thirty (30) days' prior written notice to the other Party. The effective date of termination shall be the latest of (i) the ending date of the minimum commitment, or (ii) the thirtieth (30th) day after notice of termination is given, or (iii) the date specified in the notice.

4. Termination for Cause. Either Party may terminate this Agreement by written notice to the other Party in the event of (a) any breach of this Agreement by the other Party that has not

been cured by the other Party thirty (30) days after receipt by the other Party of written notice referring to this Section 4 and specifying the nature of the breach in reasonable detail, (b) any injunction, order, judgment, decree or regulatory restriction imposed upon the other Party by a Governmental Authority that materially and adversely affects the other Party's ability to perform its obligations under this Agreement, (c) the material inaccuracy or material breach of any representation or warranty of the other Party contained in this Agreement, or (d) to the extent permitted by Applicable Law, the Insolvency of the other Party.

5. Fees.

- (a) In consideration of Wilshire's provision of the Consulting Services to Client, Client agrees to pay Wilshire the Fees set forth on Schedule B.
- (b) The Fees shall be paid in US\$ and are due and payable by Client upon receipt by Client of an invoice from Wilshire. Client shall be liable for all costs relating to or arising out of the collection of any delinquent Fees, including, but not limited to, any and all collection fees, attorneys' fees, court costs and expenses.

6. Implementation of Recommendations. This Agreement does not provide any discretionary power or authority to Wilshire. Client shall have sole responsibility for determining whether to implement any recommendations made by Wilshire and for implementing such recommendations, including without limitation, the review and negotiation of any agreements or other documents required. Wilshire does not provide legal, tax or accounting advice to Clients.

7. Potential Conflicts of Interest. Wilshire provides consulting services to other clients and receives fees for such services. Wilshire may also have other relationships with investment managers, brokers, banks, custodians, insurance companies or other financial professionals. As a result, a potential conflict may arise between Client's interests and Wilshire's interest in providing other services or in maintaining other relationships. Due to these potential conflicts, Wilshire may have an incentive to provide certain investment advice or to recommend certain securities or products over others that may also be suitable for Client. Wilshire has developed policies to address these potential conflicts. More information about how potential conflicts of interest are addressed is contained in Wilshire's Form ADV, Part 2.

8. Non-Exclusive Relationship. Client acknowledges and agrees that Wilshire may provide services to other clients and receive fees for such services. The advice given and the actions taken with respect to such other clients, and Wilshire's own investment decisions, may be similar to or different from advice given with respect to Client.

9. Client Acknowledgment Regarding Services. Client acknowledges that its business relationship with Wilshire will not affect Client's or any of its present or future affiliates' inclusion or exclusion from a manager search by Wilshire or Wilshire's evaluation, recommendation or rating of Client or any of its present or future affiliates.

10. No Solicitation; No Services as Broker. Client acknowledges that Wilshire is not registered as a "broker-dealer" under section 15(b) of the Exchange Act and agrees that Wilshire shall not be required to perform any services that would, in Wilshire's opinion, be reasonably expected to: (i) result in Wilshire being a "solicitor," as defined in SEC Rule 206(4)-3 under the

Advisers Act or (ii) result in Wilshire being a “broker,” as defined in Section 3(a)(4)(A) of the Securities Exchange Act of 1934, as amended.

11. Risk and Liability.

- (a) Client acknowledges that the recommendations made by Wilshire pursuant to this Agreement involve Wilshire’s judgment and that Wilshire’s views regarding the economy, the securities markets or other specialized areas, like all predictions of future events, cannot be guaranteed to be accurate. Client represents that it has not made and will not make any guarantee, either oral or written, that Client’s investment objectives will be achieved.
- (b) Wilshire shall not be liable for any action performed or not performed, or for any errors of judgment or mistake in providing the Consulting Services, in the absence of malfeasance, negligence or violation of Applicable Law. In no event shall Wilshire be liable, regardless of whether the claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including but not limited to, lost profits, arising out of or in connection with this Agreement. Wilshire shall not be responsible for any loss incurred by reason of any act or omission of Client, custodians, broker-dealers, or any other third party. Nothing in this Agreement shall constitute a waiver or limitation of any rights that Client may have under Applicable Law.
- (c) Notwithstanding any of the foregoing to the contrary, the provisions of this Section shall not be construed so as to relieve (or attempt to relieve) Wilshire of any liability to the extent (but only to the extent) that such liability may not be waived, modified or limited under Applicable Law (including liability under U.S. securities laws which, under certain circumstances, impose liability even on persons acting in good faith), but shall be construed so as to effectuate the provisions of this Section to the fullest extent permitted by law. Accordingly, under this Agreement Client may be entitled to a more limited right of action that it would otherwise be entitled absent such limitation.
- (d) No Waiver of Sovereign Immunity. Notwithstanding any other provision set forth in this agreement, nothing contained in this agreement shall be construed as a waiver of Client’s sovereign immunity protection under Section 768.28, Florida Statutes, or other limitations imposed on Client’s potential liability under state or federal law. As such, Client shall not be liable under this agreement for punitive damages or interest for the period before judgment. Further, Client shall not be liable for any claim or judgment, or portion thereof, which exceeds the applicable limit of liability under applicable law (currently Section 768.28(5), Florida Statutes). This paragraph shall survive termination of this agreement.

12. Representations and Warranties.

- (a) Wilshire represents and warrants that it is registered as an investment adviser with the SEC and shall remain so registered throughout the term of this Agreement.
- (b) Wilshire represents and warrants that: (i) Wilshire has full power and authority to enter into this Agreement; (ii) the terms hereof do not violate any obligation by which Wilshire is bound, whether arising by contract, operation of law, or otherwise; and (iii) this Agreement has been duly authorized and shall be binding on Wilshire in accordance with its terms

(subject to applicable bankruptcy, insolvency, reorganization, moratorium, fraudulent transfer and similar laws affecting creditors' rights and remedies generally and to general principles of equity).

- (c) Client represents and warrants that: (i) Client has full power and authority to enter into this Agreement; (ii) the terms hereof do not violate any obligation by which Client is bound, whether arising by contract, operation of law, or otherwise; and (iii) this Agreement has been duly authorized and shall be binding on Client in accordance with its terms (subject to applicable bankruptcy, insolvency, reorganization, moratorium, fraudulent transfer and similar laws affecting creditors' rights and remedies generally and to general principles of equity).
- (d) If this Agreement is entered into on behalf of Client by a trustee or other fiduciary, such trustee or fiduciary represents that the Consulting Services to be provided by Wilshire are within the scope of the services and investments authorized by the governing instruments of Client and Applicable Law. Such trustee or fiduciary further represents and warrants that such trustee or fiduciary is duly authorized to negotiate the terms of this Agreement and enter into and renew this Agreement.
- (e) Client represents and warrants that all financial and other information provided to Wilshire by Client or Client's service providers is true and correct and may be relied upon by Wilshire in providing the Consulting Services. Wilshire shall have no liability for the accuracy or completeness of any information furnished or representation made by the Client or its service providers. Client agrees to inform Wilshire in writing of any material change in Client's circumstances that might affect the manner in which Client's assets should be invested, and to provide Wilshire with such other information or documentation, as it shall reasonably request.

13. Indemnification by Client and Wilshire.

- (a) Client shall defend, indemnify and hold harmless Wilshire and its affiliates, or any of their officers, directors, shareholders, employees or agents, from and against any and all judgments, damages, expenses, settlements, liabilities, costs, losses and other liabilities of any kind (including reasonable attorneys' and experts' fees and disbursements) ("**Losses**") that arise out of or relate to this Agreement except where such Losses result from (a) Wilshire's bad faith, gross negligence or willful misconduct in connection with this Agreement, (b) any breach of this Agreement by Wilshire, (c) any breach of Applicable Law by Wilshire or (d) the inaccuracy or breach of any representation or warranty of Wilshire contained in this Agreement.
- (b) Wilshire shall defend, indemnify and hold harmless Client from and against any and all Losses that result from Wilshire's bad faith, gross negligence or willful misconduct in connection with this Agreement.
- (c) Any indemnified Party seeking indemnification under this Section 13 shall promptly notify the indemnifying Party in writing of any claim, action, suit, litigation or proceeding (but the failure to do so shall not relieve the indemnifying Party of any liability hereunder except to

the extent such Party has been materially prejudiced therefrom) and shall reasonably cooperate in the defense of such claim, action, suit, litigation or proceeding at the indemnifying Party's expense.

- (d) The indemnifying Party may elect, by written notice to the indemnified Party within ten (10) days after receiving notice of such claim, action or proceeding from the indemnified Party, to assume the defense thereof with counsel reasonably acceptable to the indemnified Party. If the indemnifying Party does not so elect to assume such defense, or if the indemnified Party reasonably believes that there are conflicts of interest between the Parties or that additional defenses are available to the indemnified Party with respect to such defense, then the indemnified Party shall retain its own counsel to defend such claim, action or proceeding, at the indemnifying Party's reasonable expense. The indemnifying Party shall reimburse the indemnified Party for its reasonable and actual expenses incurred under this Section 13. The indemnified Party shall have the right, at its expense, to participate in the defense of any claim, action or proceeding against which it is indemnified hereunder and with respect to which the indemnifying Party has elected to assume the defense; provided, however, that the indemnified Party shall have no right to control the defense, consent to judgment, or agree to settle any such claim, action or proceeding without the written consent of the indemnifying Party unless the indemnified Party waives the right to indemnity hereunder. The indemnifying Party, in the defense of any such claim, action or proceeding, except with the written consent of indemnified Party, shall not consent to entry of any judgment or enter into any settlement which (i) does not include, as an unconditional term, the grant by the claimant to the indemnified Party and all Persons with rights of indemnification hereunder of a release of all liabilities in respect of such claims or (ii) otherwise adversely affects the rights of the indemnified Party and/or any Persons with rights of indemnification hereunder.
- (e) The indemnification provisions set forth herein are solely for the benefit of the indemnified Party and all Persons with rights of indemnification hereunder and are not intended to, and do not, create any rights or causes of actions on behalf of any other third party.
- (f) Any indemnity expressly given to Client or Wilshire in this Agreement is in addition to and without prejudice to any indemnity provided by law.

14. Client Information; Confidentiality.

- (a) Each Party shall treat as confidential to the extent permitted under Florida's Sunshine Law F.S. Ch. 119 (2023) and shall not disclose or transmit to any third party (a) any documents or other materials that are marked as "Confidential" by the providing Party, and (b) the terms and conditions (but not the existence) of this Agreement (collectively, "**Confidential Information**"). Confidential Information shall not include (i) any information that is available to the public or to the receiving Party hereunder from sources other than the providing Party (provided that the receiving Party does not know that such source is subject to a confidentiality agreement with regard to such information) or (ii) any information that is independently developed by the receiving Party without use of or reference to information from the providing Party.

(b) Notwithstanding the foregoing, either Party may reveal Confidential Information to any Governmental Authority if such information to be disclosed is (x) approved in writing by the providing Party for disclosure or (y) required by Applicable Law to be disclosed by the receiving Party, provided, if permitted by law, that prior written notice of such required disclosure is given to the providing Party and provided further that, subject to Applicable Law, the receiving Party shall reasonably cooperate with the providing Party, at the providing Party's sole cost and expense, to limit the extent of such disclosure as permitted by Florida's Sunshine Law F. S. Ch 119 (2023). And any costs and expenses incurred by Wilshire in connection with third party document requests or subpoenas for production of information relating to the Consulting Services shall be borne by Client.

(c) Identification of Client. Client consents to the use of Client's name, and to the identification of Client as a client of Wilshire in marketing and due diligence related materials prepared and distributed by Wilshire from time to time.

15. Use of Wilshire Name and Deliverables and Disclosure of Relationship. Client may only use any and all hard copy and electronic materials provided by Wilshire with the Consulting Services for Client's internal purposes and may not distribute any such materials to any third party unless Client has received prior written consent of Wilshire. Additionally, Client may not use Wilshire's name or logo(s) or advertise or disclose Client's business relationship with Wilshire to any third party without prior written consent of Wilshire, other than in connection with inquiries relating to potential conflicts of interests from existing or potential clients of Client.

Use of Wilshire's Name. Wilshire grants Client a royalty-free, non-exclusive and revocable license during the term of this Agreement to use Wilshire's name and logo(s) (the "Wilshire Marks") in connection with the Consulting Services and refer to the Consulting Services described herein in materials shown or provided to investment advisors including materials for presentations, educational forums, white papers, and marketing/sales documents; provided, that all such materials relating to the Consulting Services and using the Wilshire Marks shall be subject to Wilshire's prior written approval, and shall meet Wilshire's reasonable quality standards including trademark and copyright notifications. Wilshire shall make commercially reasonable efforts to respond to any request for approval on a prompt and timely basis. Once such materials have been approved by Wilshire with respect to use of the Wilshire Marks and description of the Consulting Services, unless notified to the contrary in writing by Wilshire, subsequent materials that do not alter the use of the Wilshire Marks or description of Wilshire or the Consulting Services need not be submitted for approval by Client to Wilshire. The expenses related to the development of the marketing materials shall be paid by the Client. Upon termination of this Agreement, Client shall, as soon as is reasonably possible, cease to use the Wilshire Marks and referring to the Consulting Services.

16. Electronic Communications. The parties are authorized to communicate with each other through the internet, and each party acknowledges that use of electronic mail systems or other communication services that use the internet ("**Electronic Communications**") involve the transmission of information through computer systems that are not controlled or maintained by either Client or Wilshire. Because of the nature of Electronic Communications, each party acknowledges that the privacy, confidentiality, timeliness and integrity of information transmitted

over the internet in connection with this agreement cannot be assured. Nevertheless, Client hereby authorizes Wilshire to provide Client information relating to the agreement through Electronic Communications. Client authorizes Wilshire to accept and rely on Electronic Communications received from Client, although Wilshire reserves the right to require that specific communications be provided in writing. Client agrees that Wilshire shall not be liable to Client for any damages resulting from the use of Electronic Communications, provided that Wilshire's use of Electronic Communications was reasonable under the circumstances and any such damages resulted from acts or omissions beyond Wilshire's control. Without limiting the generality of the foregoing, the Client hereby agrees and consents to the receipt of electronic communications related to or in connection with this Agreement, including without limitation the electronic delivery of required regulatory communications and any financial or other reports (e.g. ADV Part 2A, quarterly and annual financial reports, statement updates), as applicable. The consent to electronic delivery is effective immediately upon the acceptance of this Agreement and remains in effect unless withdrawn by the Client. The Client is not required to consent to electronic delivery of documents and may withdraw the consent at any time or request a paper copy of any relevant documents by contacting the Wilshire relationship manager.

17. Disclosure Documents. Client acknowledges receipt of Wilshire's Form ADV, Part 2 and Notice of Privacy Practices included therein prior to or at the time of execution of this Agreement.

18. Independent Contractor. In performance hereunder Wilshire is an independent contractor. Wilshire shall perform all services hereunder according to its own means and methods of work, which shall be in its exclusive charge and control and shall not be subject to the control or supervision of Client (except as to the results of the work). Nothing contained in this Agreement shall be deemed or construed to constitute or create a partnership, association, or joint venture or agency relationship between Client and Wilshire. Wilshire shall not have the authority to obligate Client under any contract or any other arrangement with any third party. The Parties hereto agree that payments to be made by Client to Wilshire are for services as an independent contractor. Client shall not make any deduction from the fees to be paid Wilshire, including but not limited to social security, withholding taxes, unemployment insurance and other such deductions. Wilshire assumes full responsibility for all such taxes, contributions and assessments.

19. Force Majeure. Each Party's performance hereunder shall be excused without liability in the event of any event or contingency beyond such Party's control, including but not limited to: foreign or domestic embargoes; acts of God; terrorist acts; the adoption or enactment of any law, ordinance, regulation, ruling, or order directly or indirectly interfering with performance hereunder; lack of the usual means of transportation; technological failure; fires; floods; explosions or strikes; earthquakes.

20. Headings. The headings used herein are for convenience only and shall not be deemed to constitute a part hereof or to limit, characterize, or in any way affect the provisions of this Agreement.

21. Notices. All notices and other communications under this Agreement shall be: (i) in writing; (ii) delivered by hand (with receipt confirmed in writing), by registered or certified mail (return receipt requested), to the address set forth below the Parties' signatures herein or to such

other address as either Party shall specify by a written notice to the other; and (iii) deemed given upon receipt.

22. Severability. If any court having competent jurisdiction shall determine that one or more of the provisions contained in this Agreement shall be unenforceable in any respect, then such provision shall be deemed limited and restricted to the extent that such court shall deem it to be enforceable, and as so limited or restricted shall remain in full force and effect. If any such provision or provisions shall be deemed wholly unenforceable, the remaining provisions of this Agreement shall remain in full force and effect.

23. Assignment. This Agreement may not be assigned by either Party without the prior written consent of the other Party, provided that, unless it would constitute an “assignment” under the Advisers Act, Wilshire shall be entitled to delegate the performance of any of its obligations hereunder, or assign any of its rights hereunder, to an affiliate, but shall remain liable for the performance of such obligations.

24. Survival. This Section and Sections 5 (“Fees”), 13 (“Indemnification by Client and Wilshire”), 14 (“Confidentiality”) and 28 (“Governing Law; Jurisdiction and Venue”), and those other sections that by their nature are intended to survive, shall survive termination of this Agreement.

25. Entire Agreement. This Agreement and all Schedules hereto constitutes the entire agreement between the Parties with respect to the subject matter hereof, and supersedes any previous agreement or understanding between the Parties.

26. Waiver; Amendment. No term or provision hereof shall be deemed waived and no breach consented to or excused, unless such waiver, consent or excuse shall be in writing and signed by the waiving Party. Should either Party consent, waive or excuse a breach by the other Party, such shall not constitute a consent to, waiver of, or excuse of any other different or subsequent breach, whether or not of the same kind as the original breach. No amendment of this Agreement shall be effective unless in writing and signed by the Parties hereto.

27. Governing Law; Jurisdiction and Venue. This Agreement shall be governed by, and construed in accordance with, the laws of the State of Florida applicable to contracts made and performed in Florida. Client hereby agrees and consents to the personal and exclusive jurisdiction and venue of the Florida state courts and the United States District Court for the Middle District of Florida.

28. Counterparts. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same Agreement.

29. Third Party Beneficiaries. This Agreement is solely and exclusively for the benefit of the Parties hereto and their respective successors, and, except with respect to the indemnified Persons under Section 11, nothing in this Agreement is intended to or shall confer on any other Person, any rights, benefits or remedies of any nature whatsoever under or by reason of this Agreement.

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the signatory for each Party has duly executed this Agreement on the date hereof and certifies that he/she has the authority to bind the Party on behalf of whom he/she has signed.

WILSHIRE ADVISORS LLC

MARION COUNTY HOSPITAL DISTRICT

By: _____

By: _____

Date: _____

Date: _____

Address For Notices:

Address For Notices:

Wilshire Advisors LLC
1299 Ocean Avenue, 6th Floor
Santa Monica, CA 90401
Attn: Legal
Telephone: (310) 451-3051
Email: walegal@wilshire.com

Marion County Hospital District
2547 East Silver Springs Blvd
Ocala, FL 34470
Attn: Debra Velez, COO
Telephone: (352) 622-3662
Email: debra.velez@mchdt.org

SCHEDULE A
CONSULTING SERVICES

Consulting Services for Client means non-discretionary investment advice and performance measurement services as more specifically outlined below:

- Asset allocation and spending policy analysis
- Review of current investments
- Asset allocation studies
- Development and maintenance of investment policies
- Portfolio structure analysis
- Asset class reviews and education
- Assistance in working with investment advisers / investment managers
 - (If needed) conducting investment manager searches and making recommendations for any changes, including additions/removals/replacements
 - Public markets
 - Investment manager fee negotiation
 - Assistance with custodial and other vendor searches
 - Structuring of objectives and guidelines
 - Participating in investment adviser / investment manager meetings
- Attendance at meetings with the investment committee and /or Board
- Reporting of monthly performance flash reports and detailed quarterly performance reports
- Provision of access to Wilshire's topical research reports
- Participation in Wilshire's annual client conference
- Customized client education

SCHEDULE B
CONSULTING FEES

On the Effective Date and on each anniversary of the Effective Date, Client will pay to Wilshire the annual consulting fee of \$90,000 in respect of each one (1) year period of the multi-year contract commencing on such Effective Date or anniversary date, to be billed quarterly in arrears.

Low Income Pool Contracts



FACHC Preliminary 2023-24 FQHC Group LIP Model (Medicaid PPS)

	Charity Care	% Charity Care	LIP Payment	IGT Needed	Fed Net Portion
Agape Community Health Center	\$1,276,555	30.42%	\$388,356	\$163,265	\$225,091
Aza Health	\$2,602,564	30.42%	\$791,758	\$332,855	\$458,903
Banyan Community Health Care	\$2,773,657	30.42%	\$843,808	\$354,737	\$489,071
Bond Community Health Centers, Inc.	\$877,388	30.42%	\$266,921	\$112,214	\$154,707
Borinquen Health Care Center, Inc.	\$10,286,242	30.42%	\$3,129,304	\$1,315,559	\$1,813,745
Brevard Health Alliance	\$8,147,462	30.42%	\$2,478,640	\$1,042,020	\$1,436,620
Broward Community & Family Health Center	\$1,752,713	30.42%	\$533,214	\$224,163	\$309,051
Camillus Health Concern	\$4,002,195	30.42%	\$1,217,557	\$511,861	\$705,696
Care Resource Community Health Center	\$7,025,951	30.42%	\$2,137,451	\$898,584	\$1,238,867
Center for Family and Child Enrichment	\$823,310	30.42%	\$250,469	\$105,297	\$145,172
CenterPlace Health	\$4,360,150	30.42%	\$1,326,455	\$557,642	\$768,813
Central Florida Health Care, Inc	\$4,615,535	30.42%	\$1,404,149	\$590,304	\$813,845
Citrus Health Network	\$4,812,508	30.42%	\$1,464,072	\$615,496	\$848,576
C.L. Brumback Primary Care Clinics - HCD PBC	\$9,562,307	30.42%	\$2,909,067	\$1,222,972	\$1,686,095
Community Health Centers, Inc.	\$9,681,806	30.42%	\$2,945,421	\$1,238,255	\$1,707,166
Community Health Northwest Florida (ECC)	\$4,418,964	30.42%	\$1,344,347	\$565,164	\$779,184
Community Health of South Florida, Inc. (CHI)	\$15,354,260	30.42%	\$4,671,108	\$1,963,734	\$2,707,374
Empower-U	\$785,987	30.42%	\$239,115	\$100,524	\$138,591
Evara Health	\$5,085,794	30.42%	\$1,547,212	\$650,448	\$896,764
Family Health Center of Southwest Florida, Inc	\$6,538,608	30.42%	\$1,989,190	\$836,256	\$1,152,935
Family Health Source	\$1,180,982	30.42%	\$359,281	\$151,042	\$208,239
Florida Community Health Centers, Inc	\$4,747,087	30.42%	\$1,444,170	\$607,129	\$837,041
FoundCare	\$2,890,365	30.42%	\$879,314	\$369,663	\$509,650
Genesis Community Health	\$894,573	30.42%	\$272,149	\$114,412	\$157,738
Gracepoint Wellness - Look-Alike	\$98,579	30.42%	\$29,990	\$12,608	\$17,382
Healthcare Network	\$3,673,804	30.42%	\$1,117,653	\$469,861	\$647,792
Heart of Florida Health Center	\$2,908,869	30.42%	\$884,943	\$372,030	\$512,913
Jessie Trice Community Health System	\$17,096,430	30.42%	\$5,201,115	\$2,186,549	\$3,014,566
Langley Health Services	\$1,825,519	30.42%	\$555,364	\$233,475	\$321,889
Lee Community Healthcare - Look-Alike	\$1,303,177	30.42%	\$396,455	\$166,670	\$229,786
MCR Health	\$19,647,067	30.42%	\$5,977,075	\$2,512,763	\$3,464,313
Metro Inclusive Health - Look-Alike	\$694,050	30.42%	\$211,146	\$88,766	\$122,380
Miami Beach Community Health Center	\$15,124,288	30.42%	\$4,601,145	\$1,934,322	\$2,666,824
Neighborhood Medical Center	\$1,160,208	30.42%	\$352,961	\$148,385	\$204,576
New River CHC - Union CHD	\$437,459	30.42%	\$133,085	\$55,949	\$77,136
North Broward Hospital District	\$4,162,251	30.42%	\$1,266,250	\$532,331	\$733,918
North Florida Medical Centers, Inc	\$1,723,889	30.42%	\$524,445	\$220,477	\$303,969
Orange Blossom Family Health	\$3,334,809	30.42%	\$1,014,523	\$426,505	\$588,018
Osceola Community Health Services	\$1,382,318	30.42%	\$420,532	\$176,792	\$243,740
Palms Medical Group	\$5,777,592	30.42%	\$1,757,672	\$738,925	\$1,018,747
PanCare Health	\$5,682,349	30.42%	\$1,728,697	\$726,744	\$1,001,953
Pinellas HHS Homeless	\$1,739,139	30.42%	\$529,085	\$222,427	\$306,658
Premier Community HealthCare Group, Inc	\$4,999,762	30.42%	\$1,521,039	\$639,445	\$881,594
Rural Health Network of Monroe County	\$194,964	30.42%	\$59,312	\$24,935	\$34,378
Sulzbacher	\$1,286,597	30.42%	\$391,412	\$164,549	\$226,862
Suncoast Community Health Centers, Inc	\$11,273,410	30.42%	\$3,429,622	\$1,441,813	\$1,987,809
Tampa Family Health Center, Inc	\$15,868,281	30.42%	\$4,827,485	\$2,029,474	\$2,798,010
Treasure Coast Community Health	\$3,588,745	30.42%	\$1,091,776	\$458,983	\$632,794
True Health	\$5,681,581	30.42%	\$1,728,464	\$726,646	\$1,001,817
Walton CHC (CHD)	\$641,253	30.42%	\$195,084	\$82,013	\$113,070
Whole Family Health Center - Look-Alike	\$726,914	30.42%	\$221,143	\$92,969	\$128,175
	\$246,530,267		\$75,000,000	\$31,530,000	\$43,470,000

Charity Care %	IGT %	FMAP %
30.42%	42.04%	57.96%

Low Income Pool Letter of Agreement

THIS LETTER OF AGREEMENT (LOA) is made and entered into in duplicate on the _____ day of _____ 2023, by and between Marion County Hospital District (the “IGT Provider”) on behalf of Heart of Florida Health Center, and the State of Florida, **Agency for Health Care Administration** (the “Agency”), for good and valuable consideration, the receipt and sufficiency of which is acknowledged.

DEFINITIONS

“Charity care” or “uncompensated charity care” means that portion of hospital charges reported to the Agency for which there is no compensation, other than restricted or unrestricted revenues provided to a hospital by local governments or tax districts regardless of the method of payment. Uncompensated care includes charity care for the uninsured but does not include uncompensated care for insured individuals, bad debt, or Medicaid and Children’s Health Insurance Program (CHIP) shortfall. The state and providers that are participating in Low Income Pool (LIP) will provide assurance that LIP claims include only costs associated with uncompensated care that is furnished through a charity care program and that adheres to the principles of the Healthcare Financial Management Association (HFMA) operated by the provider.

“Intergovernmental Transfers (IGTs)” means transfers of funds from a non-Medicaid governmental entity (e.g., counties, hospital taxing districts, providers operated by state or local government) to the Medicaid agency. IGTs must be compliant with 42 CFR Part 433 Subpart B.

“Low Income Pool (LIP)” means providing government support for safety-net providers for the costs of uncompensated charity care for low-income individuals who are uninsured. Uncompensated care includes charity care for the uninsured but does not include uncompensated care for insured individuals, “bad debt,” or Medicaid and CHIP shortfall.

“Medicaid” means the medical assistance program authorized by Title XIX of the Social Security Act, 42 U.S.C. §§ 1396 et seq., and regulations thereunder, as administered in Florida by the Agency.

A. GENERAL PROVISIONS

1. Per Senate Bill 2500, the General Appropriations Act of State Fiscal Year 2023-2024, passed by the 2023 Florida Legislature, the IGT Provider and the Agency agree that the IGT Provider will remit IGT funds to the Agency in an amount not to exceed the total of \$372,029.95 if the entire State Fiscal Year (SFY) 23-24 distribution is paid using the enhanced Federal Medical Assistance Percentage (FMAP) per the Families First Coronavirus Response Act or if a portion of the SFY23-24 distribution is paid after the expiration of the end of the enhanced FMAP.
 - a. The IGT Provider and the Agency have agreed that these IGT funds will only be used to increase the provision of health services for the charity care of the IGT Provider and the State of Florida at large.
 - b. The increased provision of charity care health services will be accomplished through the following Medicaid programs:
 - i. LIP payments to hospitals, federally qualified health centers, Medical School Physician Practices, community behavioral health providers, and

rural health centers pursuant to the approved Centers for Medicare & Medicaid Services Special Terms and Conditions.

1. The IGT Provider will return the signed LOA to the Agency no later than October 1, 2023.
2. The IGT Provider will pay IGT funds to the Agency in an amount not to exceed the total of \$372,029.95 if the entire SFY23-24 distribution is paid prior to the end of the public health emergency or if a portion of the SFY23-24 distribution is paid after the end of the public health emergency.
 - a. Per Florida Statute 409.908, annual payments for the months of July 2023 through June 2024 are due to the Agency no later than October 31, 2023, unless an alternative plan is specifically approved by the agency.
 - b. The Agency will bill the IGT Provider when payment is due.
3. The IGT Provider and the Agency agree that the Agency will maintain necessary records and supporting documentation applicable to health services covered by this LOA.
 - a. Audits and Records
 - i. The IGT Provider agrees to maintain books, records, and documents (including electronic storage media) pertinent to performance under this LOA in accordance with generally accepted accounting procedures and practices, which sufficiently and properly reflect all revenues and expenditures of funds provided.
 - ii. The IGT Provider agrees to assure that these records shall be subject at all reasonable times to inspection, review, or audit by state personnel and other personnel duly authorized by the Agency, as well as by federal personnel.
 - iii. The IGT Provider agrees to comply with public record laws as outlined in section 119.0701, Florida Statutes.
 - b. Retention of Records
 - i. The IGT Provider agrees to retain all financial records, supporting documents, statistical records, and any other documents (including electronic storage media) pertinent to performance under this LOA for a period of six (6) years after termination of this LOA, or if an audit has been initiated and audit findings have not been resolved at the end of six (6) years, the records shall be retained until resolution of the audit findings.
 - ii. Persons duly authorized by the Agency and federal auditors shall have full access to and the right to examine any of said records and documents.

- i. The rights of access in this section must not be limited to the required retention period but shall last as long as the records are retained.
 - c. Monitoring
 - i. The IGT Provider agrees to permit persons duly authorized by the Agency to inspect any records, papers, and documents of the IGT Provider which are relevant to this LOA.
 - d. Assignment and Subcontracts
 - i. The IGT Provider agrees to neither assign the responsibility of this LOA to another party nor subcontract for any of the work contemplated under this LOA without prior written approval of the Agency. No such approval by the Agency of any assignment or subcontract shall be deemed in any event or in any manner to provide for the incurrence of any obligation of the Agency in addition to the total dollar amount agreed upon in this LOA. All such assignments or subcontracts shall be subject to the conditions of this LOA and to any conditions of approval that the Agency shall deem necessary.
- 4. This LOA may only be amended upon written agreement signed by both parties. The IGT Provider and the Agency agree that any modifications to this LOA shall be in the same form, namely the exchange of signed copies of a revised LOA.
- 5. The IGT Provider confirms that there are no pre-arranged agreements (contractual or otherwise) between the respective counties, taxing districts, and/or the providers to re-direct any portion of these aforementioned charity care supplemental payments in order to satisfy non-Medicaid, non-uninsured, and non-underinsured activities.
- 6. The IGT Provider agrees the following provision shall be included in any agreements between the IGT Provider and local providers where IGT funding is provided pursuant to this LOA: "Funding provided in this Agreement shall be prioritized so that designated IGT funding shall first be used to fund the Medicaid program (including LIP or DSH) and used secondarily for other purposes."
- 7. This LOA covers the period of July 1, 2023, through June 30, 2024, and shall be terminated September 30, 2024, which includes the states certified forward period.
- 8. This LOA may be executed in multiple counterparts, each of which shall constitute an original, and each of which shall be fully binding on any party signing at least one counterpart.

LIP Local Intergovernmental Transfers (IGTs)	
Program / Amount	State Fiscal Year 2023-2024
Estimated IGTs	\$372,029.95
Total Funding Not to Exceed	\$372,029.95

WITNESSETH:

IN WITNESS WHEREOF, the parties have caused this page Letter of Agreement to be executed by their undersigned officials as duly authorized.

Marion County Hospital District

**STATE OF FLORIDA, AGENCY FOR
HEALTH CARE ADMINISTRATION**

SIGNED

BY: _____

NAME: _____

TITLE: _____

DATE: _____

SIGNED

BY: _____

NAME: Thomas Wallace

TITLE: Deputy Director, Division
Of Medicaid

DATE: _____

Low Income Pool Letter of Agreement

THIS LETTER OF AGREEMENT (LOA) is made and entered into in duplicate on the _____ day of _____ 2023, by and between Marion County Hospital District (the “IGT Provider”) on behalf of Langley Health Services, and the State of Florida, **Agency for Health Care Administration** (the “Agency”), for good and valuable consideration, the receipt and sufficiency of which is acknowledged.

DEFINITIONS

“Charity care” or “uncompensated charity care” means that portion of hospital charges reported to the Agency for which there is no compensation, other than restricted or unrestricted revenues provided to a hospital by local governments or tax districts regardless of the method of payment. Uncompensated care includes charity care for the uninsured but does not include uncompensated care for insured individuals, bad debt, or Medicaid and Children’s Health Insurance Program (CHIP) shortfall. The state and providers that are participating in Low Income Pool (LIP) will provide assurance that LIP claims include only costs associated with uncompensated care that is furnished through a charity care program and that adheres to the principles of the Healthcare Financial Management Association (HFMA) operated by the provider.

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“Low Income Pool (LIP)” means providing government support for safety-net providers for the costs of uncompensated charity care for low-income individuals who are uninsured. Uncompensated care includes charity care for the uninsured but does not include uncompensated care for insured individuals, “bad debt,” or Medicaid and CHIP shortfall.

“Medicaid” means the medical assistance program authorized by Title XIX of the Social Security Act, 42 U.S.C. §§ 1396 et seq., and regulations thereunder, as administered in Florida by the Agency.

A. GENERAL PROVISIONS

1. Per Senate Bill 2500, the General Appropriations Act of State Fiscal Year 2023-2024, passed by the 2023 Florida Legislature, the IGT Provider and the Agency agree that the IGT Provider will remit IGT funds to the Agency in an amount not to exceed the total of \$233,474.88 if the entire State Fiscal Year (SFY) 23-24 distribution is paid using the enhanced Federal Medical Assistance Percentage (FMAP) per the Families First Coronavirus Response Act or if a portion of the SFY23-24 distribution is paid after the expiration of the end of the enhanced FMAP.
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rural health centers pursuant to the approved Centers for Medicare & Medicaid Services Special Terms and Conditions.

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- 8. This LOA may be executed in multiple counterparts, each of which shall constitute an original, and each of which shall be fully binding on any party signing at least one counterpart.

LIP Local Intergovernmental Transfers (IGTs)	
Program / Amount	State Fiscal Year 2023-2024
Estimated IGTs	\$233,474.88
Total Funding Not to Exceed	\$233,474.88

WITNESSETH:

IN WITNESS WHEREOF, the parties have caused this page Letter of Agreement to be executed by their undersigned officials as duly authorized.

Marion County Hospital District

**STATE OF FLORIDA, AGENCY FOR
HEALTH CARE ADMINISTRATION**

SIGNED
BY: _____

NAME: _____

TITLE: _____

DATE: _____

SIGNED
BY: _____

NAME: Thomas Wallace

TITLE: Deputy Director, Division
Of Medicaid

DATE: _____

Evaluating Vendors

Strategic Initiatives

CHP, FANS, AMP
Performance Measures
FY 23-24

CHP Performance Measures & Objectives 2023-24

Healthy Families (target area: case management)

Goal: Create and sustain healthy families by providing case management and implementing programs which promote cohesion and stability of the family unit.

Performance Measures and Objectives:

1. Provide case management to address the collective needs of the family
 - Target- all families and individuals receiving services will complete the assessment and service plan process to identify realistic goals to achieve self-sufficiency
Target Goal: 100 families
 - *This goal is the same as last fiscal year.
2. Enhance self-sufficiency of individuals receiving case management services.
 - **Target Goal: 75% of cases will close successfully**
 - *This is a new measure to track successful case closures.
3. Conduct Life Skills Classes and utilize pre and post surveys to demonstrate knowledge gained
 - **Target Goal: 75% of participants will report knowledge gained**
 - *This is a new measure to determine knowledge gained with Life Skills classes.

Fitness & Nutrition (target areas: obesity and food insecurity)

Goal: Provide access to resources to reduce obesity and chronic diseases by providing fitness and nutrition education and healthy eating options in the community.

Performance Measures and Objectives:

1. Provide educational classes on fitness and nutrition (i.e., Eat Healthy, Be Active classes, cooking demonstrations, nutrition classes, step challenges)
 - **Target Goal: 85 participants**
 - *The goal last fiscal year was to conduct 12 classes.
2. Utilize pre and post surveys at educational classes
 - **Target Goal: Knowledge gained, and lifestyle behavioral changes are demonstrated in 75% of participants.**
 - *This is a new measure to determine knowledge gained at classes.
3. Assist families with food insecurity through the CHP produce program (vegetables harvested from the onsite gardens and partnership with local farmers) and grocery ordering.
 - **Target Goal: 100 families**
 - *This is a new measure as the produce program was established last fiscal year.

CHP Performance Measures & Objectives 2023-24

Education (target areas: income stabilization and educational attainment)

Goal: Improve the opportunities for educational attainment and mentoring for residents and youth in the community.

Performance Measures and Objectives:

1. Provide assistance with educational attainment pertaining to GEDs and trade certifications to enhance employability
 - **Target Goal: 75% of individuals requesting assistance will obtain GED or trade certification guidance**
 - *The goal last year was to provide quarterly educational sessions.
2. Provide after-school tutoring for children in the community
 - **Target Goal: provide weekly tutoring sessions during the school year (15 children)**
 - *The goal last fiscal year was 12 children.
3. Provide mentoring programs for youth in the community
 - **Target Goal: provide monthly mentoring opportunities for youth (10 children)**
 - *The goal is the same as last fiscal year.

Employment (target area: income stabilization)

Goal: Improve the opportunities for economic stability for residents encountering multiple barriers to employment including transportation, criminal backgrounds, long-term poverty, lack of skills and/or formal education.

Performance Measures and Objectives:

1. Partner with Career Source and employers to improve income stabilization via employment assistance (including soft skills education- resume writing, communication, interviewing)
 - **Target Goal: Provide employment assistance to 4 individuals per month (48 for the year)**
 - *The goal last fiscal year was to provide weekly employment assistance.
2. Enhance successful employment outcomes
 - **Target Goal: 75% of individuals requesting assistance successfully gain employment**
 - *This is a new measure to track successful employment outcomes.

CHP Performance Measures & Objectives 2023-24

3. Conduct hiring events to expand employment opportunities in the community
 - **Target goal: 2 events; 50 individuals assisted; 10 individuals gain employment**

**This is a new measure (staff conducted one hiring event last year).*

Medical & Dental (target areas: access to healthcare, chronic disease prevention)

Goal: Provide access to health services and chronic disease prevention training.

Performance Measures and Objectives:

1. Provide diabetes empowerment education (DEEP) Classes
 - **Target Goal: 2 classes per year (20 successful graduates)**

**The goal last fiscal year was 1 class per quarter.*
2. Conduct pre and post clinical biometric screenings at educational classes
 - **Target Goal: 75% of participants see a positive change in clinical screenings**

**This is a new measure to track clinical screening results.*
3. Partner with dental providers to provide access to onsite dental care (Langley Dental Unit, Freedom Clinic)
 - **Target Goal: 250 individuals assisted**

**The goal last fiscal year was to provide monthly assistance.*

Data Collection Tools:

- Data from mindshare database
- Data from partnering agencies providing onsite services
- Clinical screenings data from Advent Health

FANS Performance Measures & Objectives 2023-24

Health Education:

Performance Measures and Objectives:

1. Increase the number of students exposed to health education presentations in elementary schools.
 - **Target Goal:** 1132 students (75% of 5th grade students at elementary schools with alcohol, drug, and tobacco disciplinary infractions last school year).
15 schools/1509 students enrolled
2. Increase the number of students exposed to vaping and health education presentations in middle schools.
 - **Target Goal:** 2451 students (75% of 8th grade students in all middle schools with targeted schools based upon alcohol, drug, and tobacco disciplinary infractions).
3268 students enrolled
3. Provide targeted education to high school students with first time level three drug infractions through the Diversion Program.
 - **Target Goal:** 75% of all students in the MCPS Diversion Program.
New cohorts will start weekly.

**These are all new measures based upon disciplinary infractions and data from MCPS.*

Fitness:

Performance Measures and Objectives:

1. Increase moderate to vigorous physical activity (MVPA) minutes in all FANS schools.
 - **Target Goal:** Average MVPA- 60%
2. Utilize PACER data to determine if cardiovascular endurance is within designated health fitness zone.
 - **Target Goal:** 5% increase on post-tests from pre-tests
3. Utilize the CSMA Physical Education pre/post test data to demonstrate knowledge of nutrition gained.
 - **Target Goal:** 70% of students demonstrate knowledge gained

**These measures are the same as last fiscal year.*

Horticulture:

Performance Measures and Objectives:

1. Increase the produce yield with hydroponic systems at secondary schools.
 - **Target Goal:** 5,000 pounds of produce harvested
**The goal last fiscal year was 1,000 pounds and over 5,000 pounds were harvested.*

FANS Performance Measures & Objectives 2023-24

2. Increase utilization of harvested produce in secondary school cafeterias.
 - **Target Goal:** 50% of harvested produce (2500 pounds)
 - *This measure is the same as last fiscal year.

3. Increase utilization of learning landscapes by Ambassadors for elementary student education (curriculum guides etc.)
 - **Target Goal:** 50% of Ambassadors will provide monthly utilization feedback
 - *This is a new measure to gain utilization feedback from elementary raised gardens.

Data Collection Tools:

- Pre and post tests/surveys utilized by FANS staff
- Data from PACER and CSMA Physical Education pre/post tests
- Produce yield and utilization data
- Data from the MCPS Diversion Program

AMP Performance Measures & Objectives 2023-24

Workplace Wellness:

Performance Measures and Objectives:

1. Increase the number of new worksites to engage in AMP.
 - **Target Goal:** Engage 12 new worksites for the fiscal year.
**The goal last fiscal year was to engage 10 new worksites.*
2. Conduct monthly workplace wellness education.
 - **Target Goal:** 7 classes per month.
**The goal last fiscal year was 6 classes per month. Note: wellness education is offered to all worksites; however, not all sites engage in this program component.*
3. Utilize pre and post surveys at workplace wellness trainings.
 - **Target Goal:** Knowledge gained, and lifestyle behavioral changes are demonstrated in 75% of session participants.
**This goal is the same as last fiscal year.*
4. Increase participation at workplace wellness sessions.
 - **Target Goal:** 1200 participants will attend trainings (100 per month)
**This is a new measure to track participation at trainings.*

Application:

Performance Measures and Objectives:

1. Create step challenges for workplaces.
 - **Target Goal:** 1 per quarter at multiple sites
**The goal is the same as last fiscal year. The number of participating worksites is dependent upon size of the workplace and staffing capacity.*
2. Increase the number worksites that continue to use the app after the initial step challenge.
 - **Target Goal:** 30% of participating worksites
**The goal was 25% last fiscal year.*
3. Increase number of users (baseline-3630)
 - **Target Goal:** increase baseline by 25%
**The goal is the same as last fiscal year. The application is utilized to encourage long-term behavioral change (increase in daily steps) at participating worksites.*

AMP Performance Measures & Objectives 2023-24

Community Health Education:

Performance Measures and Objectives:

1. Conduct Chronic Disease Education classes- Eat Healthy, Be Active and Diabetes Education Empowerment (DEEP)
 - **Target Goal:** 6 classes for the year
**The goal was 4 classes last fiscal year. DEEP and Eat Healthy, Be Active classes are conducted over the course of eight consecutive weeks.*
2. Participate in community events to provide health and wellness education.
 - **Target Goal:** 2 events per quarter
**The goal last fiscal year was 1 event per quarter.*
3. Conduct pre and post clinical biometric screenings at educational classes (Advent)
 - **Target Goal:** 75% of participants see a decrease in biometric screenings
**The goal is the same as last fiscal year.*

Data Collection Tools:

- Pre and post surveys utilized by AMP staff
- Analytics from the AMP 2 app
- Pre and post data from clinical screenings performed by Advent

Strategic Initiatives
Performance Measures
FY 23-24

Strategic Initiatives Performance Measures 2023-2024

FreeDOM Dental Clinic-Dental

Performance Measures and Objectives:

1. Improve access to dental services to uninsured through dental clinics
 - **Target Goal:** 48 clinics
*This is a modified goal, 12 root canal clinics are added in the new year. 12 community clinics, 12 clinics private dental offices, 12 restorative clinics, and 12 root canal therapy clinics.
2. Reduce clients using Emergency Departments for dental services
 - **Target Goal:** 1,300 clients
*This goal is the same as last year.
3. Increase the type of dental services offered to uninsured clients.
 - **Target Goal:** 5,270 procedures
*The overall goal is the same as last year. The number of root canal therapy's is increasing to 60 and decreasing the number of extractions to 950.

Heart of Florida Pediatric Dentist-Dental

Performance Measures and Objectives:

1. Increase access to pediatric dental services.
 - **Target Goal:** 950 clients
*This goal is the same as last year.
2. Increase pediatric specialty services.
 - **Target Goal:** 1,300 specialty visits
*This goal is the same as last year.

Heart of Florida Behavioral Health-Behavioral Health

Performance Measures and Objectives:

1. Increase access to behavioral health services.
 - **Target Goal:** 7,300 visits
*This is a new goal. Last year the grant served the Belleview location. This year services are offered at all locations.
2. Increase client access to a Licensed Clinical Social Worker/Mental Health Counselor.
 - **Target Goal:** 4,000
*This is a new goal. Last year the grant served the Belleview location. This year services are offered at all locations.

Heart of Florida Mobile Unit-Dental, Diabetes, Obesity

Performance Measures and Objectives:

1. Improve access to medical and dental services to north and northeastern Marion County residents.
 - **Target Goal:** 5,500 clients.
Please note the bus is scheduled to be finished in April of 2023

My Life Counsel-Behavioral Health

Performance Measures and Objectives:

1. Post assessments will show an improvement in communication between parent-child.
 - **Target Goal:** 95%
**Goal is the same as last year.*
2. Post assessments will show improvement in parent and child behavior regulation.
 - **Target Goal:** 95%
**Goal is the same as last year.*
3. Post assessments will show a decrease in family stress.
 - **Target Goal:** 95%
**Goal is the same as last year.*
4. Post assessments will show increased family connectivity.
 - **Target Goal:** 95%
**Goal is the same as last year.*
5. Post assessments will show an increase in parent/caregiver knowledge through community trainings.
 - **Target Goal:** 85%
**This is a new goal.*

Interfaith Emergency Services-Diabetes & Behavioral Health

Performance Measures and Objectives:

1. Increase access to diabetic medication and supplies
 - **Target Goal:** 200 clients.
**This goal is the same as last year.*
2. Increase access to psychotropic medication
 - **Target Goal:** 250 clients.
**This goal is the same as last year.*
3. Improve client access to primary care
 - **Target Goal:** 200 referrals to primary care providers
**This goal is the same as last year.*
4. Assist with client co-pays to primary care providers
 - **Target Goal:** 200
**This goal is the same as last year.*

Marion County Children's Alliance-Tobacco, Substance Use & Behavioral Health

Performance Measures and Objectives:

1. Improve awareness of SADD
 - **Target Goal:** 150 students
**This goal increased from 110.*
2. Improve adult knowledge on topics including Adverse Childhood Experiences and substance use with a focus on opioids through four trainings.
 - **Target Goal:** 150 adults
 - **Target Goal:** 90% of participants will have increased knowledge from pre-test to post-test
**This is a new goal.*
3. Improve adult knowledge of securely locking medications.
 - **Target Goal:** 1000 adults
**This is the same goal as last year.*
4. Improve access to secure medication locking devices.
 - **Target Goal:** 200 adults
**This is a new goal.*
5. Certify participants in Adult Mental Health First Aid.
 - **Target Goal:** 120 adults
**This is a new goal.*

Transitional Living Center (TLC)-Obesity

Performance Measures and Objectives

1. Improve access to services.
 - **Target Goal: 48**
*This goal increased from 35.
2. Improve community agency access to services.
 - **Target Goal: 75 workshops**
*This goal increased from 15.
3. Increase access to med-Wavier
 - **Target Goal: 30**
*This goal increased from 10.
4. Increase physical activity of TLC members.
 - **Target Goal: 40**
*This is a new goal.

Project Hope-Behavioral Health

Performance Measures & Objectives:

1. Increase access to behavioral health services to 60 residents.
 - **Target Goal: 100%** of women and their eligible children have access to biopsychosocial assessment and intake assessment.
*This is the same goal as last year.
2. Increase access to therapy.
 - **Target Goal: 100%** of residents have access to therapy sessions offered on campus.
*This is the same goal as last year.
3. Therapy services will improve quality of life for residents and help them meet their Project Hope goals.
 - **Target Goal: 50%** of residents will maintain compliance with goals.
*This is a new goal.

Kimberly's Center – Behavioral Health

Performance and Objective Measures

1. Reduce additional trauma incidents to children deemed unsafe by educating the child on specific strategies to manage unsafe situations.
 - **Target Goal:** 200 planning sessions with children
**This goal is a decrease from 240.*
2. Reduce active trauma to children who are being removed from their unsafe homes and awaiting out of home placements.
 - **Target Goal:** 100% of children receive trauma informed care.
**This goal is the same as last year.*
3. Increase access to initial trauma therapy sessions within 48 hours from removal.
 - **Target Goal:** 90% of children in the Trauma Intervention and Advocacy Program attend therapy.
**This goal is the same as last year.*
4. Provide additional support for non-offending caregivers.
 - **Target Goal:** 100% of caregivers receive education and support.
**This is a new goal.*
5. Reduce Vicarious Trauma to staff providing direct services to children.
 - **Target Goal:** 4 debriefings
**This goal is the same as last year.*
6. Increase elementary student strategies to prevent, recognize, and respond appropriately to bullying, digital abuse dangers, and all types of abuse.
 - **Target Goal:** 3,000 students
**This goal increase from 1,500.*
7. Increase middle school student strategies to prevent, recognize, and respond appropriately to bullying, digital abuse dangers, and all types of abuse.
 - **Target Goal:** 2,500 students
**This goal increased from 1,500.*
8. Increase high school student strategies to prevent, recognize, and respond appropriately to bullying, digital abuse dangers, and all types of abuse.
 - **Target Goal:** 2,500 students
**This goal increased from 1,500.*
9. Increase adult knowledge of preventing, respond, react responsibly when faced with a disclosure or knowledge of child abuse.
 - **Target Goal:** Educate 150 adults
**This goal increased from 100.*

Kut Different-Behavioral Health

Performance Measures and Objectives

1. Provide access to mentoring services to young men.
 - **Target Goal:** 15 young men
*This goal increased from 10.
2. Increase GPA of mentees.
 - **Target Goal:** Increase GPA by 25%
*This goal is the same as last year.
3. Increase knowledge of obesity prevention to mentees.
 - **Target Goal:** 100% of participants engage in weekly physical activity.
*This is the same goal as last year.
4. Decrease discipline infractions of mentees.
 - **Target Goal:** 25%
*This goal is the same as last year.

Faithfully Guided Foundation-Diabetes & Obesity

Performance Measures & Objectives:

1. Improve willingness to commit to lifestyle modifications.
 - **Target Goal:** 75% of clients will commit to lifestyle modifications.
*This is a new goal.
2. Improve glucose levels.
 - **Target Goal:** 75% of clients will improve glucose levels during 12 week program.
*This is a new goal.
3. Improve knowledge of macronutrient ratios to stabilize blood sugar.
 - **Target Goal:** 75% of clients will improve knowledge.
*This is a new goal.

Beacon Point
Performance Measures
FY 23-24

Beacon Point Providers Performance Measures 2023-2024

LifeStream Behavioral Center

Performance Measures and Objectives:

1. Outpatient Counseling:

Target Goal: Lifestream will initiate treatment services for 90% of consumers within 7 days of intake. *No change to goal.

Target Goal: Lifestream will engage 500 consumers in OP Counseling Services for FY 2023/2024. *No change to goal.

Target Goal: Lifestream will provide a report on total number of recorded services for individual, group, and family counseling. *No change to goal.

Target Goal: Lifestream will complete initial treatment plans and any necessary level of care assessments (biopsychosocial, ASAM, etc.) for 90% of consumers prior to service delivery. *Slight wording change to include various level of care assessments like biopsychosocial, ASAM, etc., need to also be completed before any treatment services are delivered.

Target Goal: Lifestream's total population served will reflect a ratio of 80% or greater of un/underinsured consumers. *Ratio increase from 70% to 80%.

Target Goal: Lifestream will improve/maintain 65% or greater of consumer functioning. *No change to goal.

Target Goal: Lifestream will maintain a 60% or greater successful discharge/transfer disposition of consumers served. *The target was lowered from 70% to 60% because 70% was too ambitious for the specific patient group. The new 60% target is still above the States Managing Entity's average of 50%.

SMA Healthcare, Inc.

Performance Measures and Outcomes

A) Medication Assisted Treatment (MAT)

I) Vivitrol Consumer Throughput.

a) Metric: Number of Unique Consumers on Vivitrol

b) **Target Goal:** Report Quarterly *Change from serving a minimum number of consumers to tracking and reporting on total consumers served.

II) Sublocade Consumer Throughput.

a) Metric: Number of Unique Consumers on Sublocade

b) **Target Goal:** Report Quarterly *Change from serving a minimum number of consumers to tracking and reporting on total consumers served.

III) Buprenorphine Consumer Throughput

a) Metric: Number of Unique Consumers on Buprenorphine

b) **Target Goal:** Reporting As Needed *Goal is the same as last year.

IV) Timely MAT Services

a) Metric: Percentage of MAT Consumers Who Received Services Within 1 Business Day

b) **Target Goal:** 75% *Goal is the same as last year.

V) Length of Stay in MAT

a) Metric: Percentage of Consumers in MAT with a Program Length of Stay at 90 Days or More

b) **Target Goal:** 70% *Goal is the same as last year.

B) Clinical Withdrawal Management (DETOX)

I) Consumer Throughput

a) Metric: Number of Consumers Served in Withdrawal Management/Detox

b) **Target Goal:** Reporting Quarterly *Goal is the same as last year.

II) Successful Discharge/Transfer Rate

a) Metric: Successful Discharge/Transfer Rate from Detox

b) **Target Goal:** 70% *Goal is the same as last year.

III) Marchman Act Tracking

a) Metric: Number of Marchman Act Received

b) **Target Goal:** Reporting Quarterly *Change from ED physician certificates to reporting on Marchman act's in general to be more inclusive of the different types.

IV) Re-admission Prevention Rate Entirely New Reporting Metric

a) Metric: Percentage of Clients Not Re-admitted to BP Detox Within 14 Days Post D/C.

b) **Target Goal:** 75% *This is a new goal.

C) Residential Level 1 (28-day Residential)

I) Consumer Throughput

a) Metric: Number of Consumers Served in Residential 1 Services

b) **Target Goal:** Report Quarterly *Goal is the same as last year.

II) Length of Stay in Residential 1

a) Metric: Percentage of Consumers with a Length of Stay of 28 Days or Longer.

b) Target: 70% * Change: Increased from 14 days to 28 days.

III) Successful Discharge Rate

a) Metric: Successful Discharge Rate from Residential Level 1

b) **Target Goal:** 70% *Goal is the same as last year.

D) Recovery Peer Support

I) Consumer Throughput

a) Metric: Number of Recovery Support ED Contacts.

b) **Target Goal:** Report Quarterly *Goal is the same as last year.

II) Consumer Throughput

a) Metric: Number of Recovery Support BP Contacts.

b) **Target Goal:** Report Quarterly *Goal is the same as last year.

III) Access to Lower-Level Care

a) Metric: Percentage of Individuals Accessing Lower Level of Care Services Within 30 Days

b) **Target Goal:** 70% *Goal is the same as last year.

IV) Retention in Lower-Level Care

a) Metric: Percentage of Individuals Remaining in Lower Level of Care Services at 90 Days

b) **Target Goal:** 50% *Goal is the same as last year.

E) Beacon Point Assessment

I) WARM Hand-off Rate

a) Metric: Percentage of WARM Hand-offs Completed

b) **Target Goal:** 70% *Goal is the same as last year.

II) Program Referral Rate

a) Metric: Percentage of Individuals Referred to a Program at Beacon Point

b) **Target Goal:** 70% *Goal is the same as last year.

Match Grant
Performance Measures
FY 23-24

Match Providers Performance Measures & Objectives 2023-2024

Heart of Florida

Performance Measures and Objectives:

1. Improve access to primary care for uninsured/under insured clients
 - **Target Goal:** 80,000 primary care visits
*This goal is the same as last year.
2. Improve access to dental services for uninsured/under insured clients
 - **Target Goal:** 8,000 dental procedures
*This goal is the same as last year.
3. Improve access to behavioral health services for uninsured/ under insured clients
 - **Target Goal:** 4,400 visits for behavioral health
*This goal is the same as last year.
4. Improve access to health care for uninsured patients
 - **Target Goal:** 20,000
*This goal is the same as last year.

Langley Dental Bus

Performance Measures and Objectives:

1. Provide mobile dental services in Marion County.
 - **Target Goal:** Provide services in Marion Oaks, Dunnellon, Belleview, at Beacon Point, and Community Home Project.
*This goal is the same as last year.
2. Reduce ED visits for dental emergencies
 - **Target Goal:** Provide 2,300 procedures.
* 2,261 procedures were provided last year.

3. Provide dental services to uninsured clients

- **Target Goal:** 500

*493 clients were served last year.

SMA Healthcare, Inc.

Performance Measures and Objectives:

1. Detox Program

II) Re-admission Prevention Rate

a) Metric: Percentage of clients not re-admitted within 14 days post-successful discharge.

b) **Target Goal:** ≥75% **No change to goal.**

III) Consumer Throughput

a) Metric: Total number of consumers served.

b) **Target Goal:** Report Quarterly **No change to goal.**

2. Crisis Stabilization Unit

I) Return Visit Prevention Rate

a) Metric: Percentage of individuals not returning within 14 days post-ES Observation & Evaluation.

b) **Target Goal:** ≥90% **No change to goal.**

3. Children's Crisis Stabilization Unit

II) Consumer Throughput

a) Metric: Total number of consumers served.

b) **Target Goal:** Report Quarterly **No change to goal.**

III) Re-admission Prevention Rate

a) Metric: Percentage of clients not readmitted to Marion Acute Care within 14 days post-discharge.

b) **Target Goal:** $\geq 90\%$ **No change to goal.**

4. Addiction Receiving Center (Res 2)

I) Master Treatment Plan Completion

a) Metric: Percentage of Master Treatment Plans completed within 15 days of admission.

b) **Target Goal:** 100% **No change to goal.**

II) Consumer Throughput

a) Metric: Total number of individuals served.

b) **Target Goal:** Report Quarterly **No change to goal.**

III) History and Physicals Completion

a) Metric: Percentage of H&Ps completed within 3 days of admission.

b) **Target Goal:** 100% **No change to goal.**

5. Outpatient Counseling Adult

I) Appointment Attendance Rate

a) Metric: Percentage of appointments attended by clients.

b) **Target Goal:** $\geq 75\%$ **No change to goal.**

II) Master Treatment Plan Completion

a) Metric: Percentage of Master Treatment Plans completed within 30 days of admission.

b) **Target Goal:** 100% **No change to goal.**

III) Client Closure Rate

a) Metric: Percentage of clients closed within 60 days of the last date of service.

b) **Target Goal:** ≥95% **No change to goal.**

IV) Consumer Throughput

a) Metric: Total number of consumers served.

b) **Target Goal:** Report Quarterly

6. Outpatient Counseling Children

I) Appointment Attendance Rate

a) Metric: Percentage of appointments attended by clients.

b) **Target Goal:** ≥75% **No change to goal.**

II) Master Treatment Plan Completion

a) Metric: Percentage of Master Treatment Plans completed within 30 days of admission.

b) **Target Goal:** 100% **No change to goal.**

III) Client Closure Rate

a) Metric: Percentage of clients closed within 60 days of the last date of service.

b) **Target Goal:** ≥95% **No change to goal.**

IV) Consumer Throughput

a) Metric: Total number of consumers served.

b) **Target Goal:** Report Quarterly **No change to goal.**

7. Outpatient Medical Adult

I) Client Satisfaction Score

a) Metric: Overall rating on client satisfaction survey.

b) **Target Goal:** $\geq 4.05/5.00$ **No change to goal.**

II) Consumer Throughput

a) Metric: Total number of consumers served.

b) **Target Goal:** Report Quarterly **No change to goal.**

8. Outpatient Medical Children/Adolescent

I) Client Satisfaction Score

a) Metric: Overall rating on client satisfaction survey.

b) **Target Goal:** $\geq 4.05/5.00$ **No change to goal.**

II) Consumer Throughput

a) Metric: Total number of consumers served.

b) **Target Goal:** Report Quarterly **No change to goal.**

9. Measures for Amnesty Program

I) Screening/Assessment Rate

a) Metric: Percentage of clients receiving screening/assessment.

b) **Target Goal:** $\geq 95\%$ **No change to goal.**

II) Program Completion Rate

a) Metric: Percentage of clients completing the program.

b) **Target Goal:** $\geq 30\%$ No change to goal.

III) Navigator Throughput

a) Metric: Total number of clients served.

b) **Target Goal:** Report Quarterly Change from serving at total 65 clients annually to reporting quarterly on total number of clients served.

IV) Contact Attempt Rate

a) Metric: Percentage of contact attempts made at 7, 30, and 90 days from the referral date.

b) **Target Goal:** $\geq 90\%$ No change to goal.

V) Follow-up Rate for Missed Appointments

a) Metric: Percentage of missed appointments followed up within one business day.

b) **Target Goal:** $\geq 85\%$ No change to goal.

New Strategic Initiatives

Blue Sky First Responder Study

Finance

MARION COUNTY HOSPITAL DISTRICT
Ocala, Florida

INTERIM FINANCIAL REPORT
August 31, 2023

Marion County Hospital District
Ocala, Florida

Management is responsible for the accompanying financial statements and supplemental information of the business-type activities of the Marion County Hospital District (the District) as of August 31, 2023, July 31, 2023, and September 30, 2022 and for the periods ended August 31, 2023 and 2022, in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all the disclosures and required supplementary information required by accounting principles generally accepted in the United States of America. If the omitted disclosures and supplemental information were included in the financial statements, they might influence the user's conclusions about the District's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplemental information contained in this report is presented for purposes of additional analysis and is not a required part of the basic financial statements. This information is the representation of management. The information was subject to our compilation engagement; however, we have not audited or reviewed the supplemental information and, accordingly, do not express an opinion, a conclusion, nor provide any form of assurance on such supplemental information.

We are not independent with respect to the District.

Crippen & Co., LLP

Ocala, Florida
September 20, 2023

MARION COUNTY HOSPITAL DISTRICT
BALANCE SHEETS
August 31, 2023

	<u>August 31, 2023</u>	<u>July 31, 2023</u>	<u>September 30, 2022</u>
ASSETS			
Current Assets:			
Cash and Cash Equivalents	\$ 462,606	\$ 1,083,944	\$ 4,683,345
Prepaid Expenses and Other Current Assets	74,721	83,637	40,339
Total Current Assets	<u>537,327</u>	<u>1,167,581</u>	<u>4,723,684</u>
Noncurrent Assets:			
Board Designated	74,808	56,890	71,856
Noncurrent Cash and Investments:			
Investments			
Graystone	98,848,941	99,844,257	91,638,389
Truist	91,524,223	92,738,474	83,547,660
Berman	90,268,695	91,335,685	82,565,958
Accrued Interest on Investments	122,781	104,767	300,272
Restricted Investments and Beneficial			
Interest in Gift Annuities	156,252	156,252	156,252
Total Noncurrent Cash and Investments	<u>280,995,700</u>	<u>284,236,325</u>	<u>258,280,387</u>
Investment in Cooperative	290,707	290,707	290,707
Capital Assets - Non-Depreciable	437,625	437,625	437,625
Capital Assets - Depreciated/Amortized (Net)	3,118,698	3,131,982	3,206,778
Total Noncurrent Assets	<u>284,842,730</u>	<u>288,096,639</u>	<u>262,215,497</u>
Total Assets	<u>285,380,057</u>	<u>289,264,220</u>	<u>266,939,181</u>
Deferred Outflow of Resources:			
Deferred Outflow - Pension	967,387	967,387	967,387
Total Deferred Outflow of Resources	<u>967,387</u>	<u>967,387</u>	<u>967,387</u>
Total Assets and Deferred Outflow of Resources	<u>\$ 286,347,444</u>	<u>\$ 290,231,607</u>	<u>\$ 267,906,568</u>

MARION COUNTY HOSPITAL DISTRICT
BALANCE SHEETS
August 31, 2023

	August 31, 2023	July 31, 2023	September 30, 2022
LIABILITIES AND NET POSITION			
Current Liabilities:			
Accounts Payable	\$ 84,160	\$ 463,904	\$ 1,847,289
Accrued Liabilities:			
Accrued Payables	231,833	159,181	200,806
Self-Insured Liabilities	50,000	50,000	50,000
Total Current Liabilities	365,993	673,085	2,098,095
Noncurrent Liabilities:			
Self-Insured Liabilities	98,081	110,133	244,787
Net Pension Liability	1,142,397	1,142,397	1,142,397
Unearned Lease Revenue	33,439,003	33,530,117	34,441,257
Total Noncurrent Liabilities	34,679,481	34,782,647	35,828,441
Total Liabilities	35,045,474	35,455,732	37,926,536
Deferred Inflow of Resources			
Deferred Inflow - Pension	30,666	30,666	30,666
Total Deferred Inflow of Resources	30,666	30,666	30,666
Net Position:			
Net Investment in Capital Assets	3,556,323	3,569,607	3,644,403
Unrestricted	247,714,981	251,175,602	226,304,963
Total Net Position	251,271,304	254,745,209	229,949,366
Total Liabilities, Deferred Inflows and Net Position	\$ 286,347,444	\$ 290,231,607	\$ 267,906,568

MARION COUNTY HOSPITAL DISTRICT
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
August 31, 2023

	Month Ended August 31, 2023	Year to Date August 31, 2023	Year to Date August 31, 2022
Operating Revenues			
Lease Revenue	\$ 91,114	\$ 1,002,254	\$ 1,002,254
Net Patient Service Revenue and Other	306	11,930	13,584
Total Operating Revenues	91,420	1,014,184	1,015,838
Operating Expenses			
Salaries and Benefits	33,955	345,741	345,410
Programmatic Outreach	6,212	68,591	-
Purchased Services and Other	26,789	398,712	395,304
Depreciation and Amortization	13,284	144,296	144,861
Total Operating Expenses	80,240	957,340	885,575
Operating Income	11,180	56,844	130,263
Nonoperating Revenues			
Investment (Loss) Income	(3,959,097)	23,677,616	(33,428,674)
Interest and Dividend Income	635,902	7,078,265	7,621,098
Total Investment (Loss) Income	(3,323,195)	30,755,881	(25,807,576)
Other Income	154,777	624,774	134,052
Total Nonoperating Revenues	(3,168,418)	31,380,655	(25,673,524)
Expenses for Restricted Purposes			
FANS Project			
Salaries and Benefits	13,998	128,730	84,296
Purchased Services and Other	34,122	173,960	156,941
Project Expense	31,744	432,969	277,084
Total FANS Project	79,864	735,659	518,321
AMP Project			
Salaries and Benefits	19,155	163,792	126,857
Purchased Services and Other	7,798	59,287	61,914
Total AMP Project	26,953	223,079	188,771
Beacon Point Project			
Salaries and Benefits	19,259	194,862	175,236
Purchased Services and Other	79,248	211,850	143,015
Total Beacon Point Project	98,507	406,712	318,251

MARION COUNTY HOSPITAL DISTRICT
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
August 31, 2023

	Month Ended August 31, 2023	Year to Date August 31, 2023	Year to Date August 31, 2022
Community Home Project			
Salaries and Benefits	23,376	202,812	26,261
Purchased Services and Other	9,066	48,499	17,070
Total Community Home Project	32,442	251,311	43,331
Grants Expenses			
Salaries and Benefits	10,640	105,361	106,069
Behaviorial Health Grants	-	4,408,670	2,100,558
Community Service Projects	60,292	2,018,635	1,436,006
Strategic Initiative Grants	7,969	1,966,134	1,039,793
Total Grants Expenses	78,901	8,498,800	4,682,426
Total Expense for Restricted Purposes	316,667	10,115,561	5,751,100
Transfers to Health System	-	-	(667,375)
Change in Net Position	\$ (3,473,905)	\$ 21,321,938	\$ (31,961,736)

MARION COUNTY HOSPITAL DISTRICT
STATEMENTS OF CASH FLOWS
August 31, 2023

	<u>Month Ended</u> <u>August 31, 2023</u>	<u>Year to Date</u> <u>August 31, 2023</u>
Cash Flow From Operating Activities		
Cash Received from Patients and Third-Party Payers	\$ 306	\$ 11,930
Cash Paid to Vendors and Grantees	(907,795)	(12,844,747)
Net Cash From Operating Activities	<u>(907,489)</u>	<u>(12,832,817)</u>
Cash Flows From Noncapital Activities		
Net Operating Transfers Out	-	-
Net Cash From Noncapital Activities	<u>-</u>	<u>-</u>
Cash Flows From Capital and Related Financing Activities		
Purchase of Capital Assets	-	(56,216)
Net Cash From Capital and Related Financing Activities	<u>-</u>	<u>(56,216)</u>
Cash Flow From Investing Activities		
Net Investment Activity	286,151	8,668,294
Net Cash From Investing Activities	<u>286,151</u>	<u>8,668,294</u>
Decrease in Cash and Cash Equivalents	(621,338)	(4,220,739)
Cash and Cash Equivalents, Beginning of Period	<u>1,083,944</u>	<u>4,683,345</u>
Cash and Cash Equivalents, End of Period	<u>\$ 462,606</u>	<u>\$ 462,606</u>

SUPPLEMENTAL INFORMATION

MARION COUNTY HOSPITAL DISTRICT
BUDGET TO ACTUAL - TARGET AREAS - August 31, 2023

	Total	Mental Health/ SUD				Diabetes	Obesity	Tobacco Cessation	Community Outreach	Other	Operations	Year to Date	
		Health/ SUD	Oral Health	Diabetes	Obesity							Spent	Remaining
MCHD Programs and Operations:													
MCHD Operations	\$ 853,300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 853,300	\$ 744,454	\$ 108,846
Active Marion Project	320,800	-	-	160,400	160,400	-	-	-	-	-	-	223,079	97,721
Fitness and Nutrition in Schools	1,030,700	-	-	463,815	463,815	103,070	-	-	-	-	-	735,659	295,041
Community Home Project	354,700	141,880	-	106,410	106,410	-	-	-	-	-	-	251,311	103,389
Programmatic Community Outreach	150,000	-	-	-	-	-	150,000	-	-	-	-	68,591	81,409
Needs and Gaps Analysis	75,000	-	-	-	-	-	75,000	-	-	-	-	-	75,000
Well Florida population health management assessment	25,000	-	-	-	-	-	25,000	-	-	-	-	-	25,000
	<u>2,809,500</u>	<u>141,880</u>	<u>-</u>	<u>730,625</u>	<u>730,625</u>	<u>103,070</u>	<u>250,000</u>	<u>-</u>	<u>853,300</u>	<u>-</u>	<u>2,023,094</u>	<u>786,406</u>	
	100%	5%	0%	26%	26%	4%	9%	0%	30%				
Beacon Point Programs and Operations:													
Beacon Point Operations	606,600	606,600	-	-	-	-	-	-	-	-	-	406,712	199,888
Beacon Point Park Place Grant (Detox and Peer Support Spec)	258,231	258,231	-	-	-	-	-	-	-	-	-	258,231	-
Beacon Point Park Place Residence (Res 1)	258,231	258,231	-	-	-	-	-	-	-	-	-	258,231	-
Beacon Point SMA Grant (Detox and Peer Support Spec)	241,769	241,769	-	-	-	-	-	-	-	-	-	200,000	41,769
Beacon Point SMA Residence (Res 1)	241,769	241,769	-	-	-	-	-	-	-	-	-	200,000	41,769
Beacon Point LifeStream Grant	700,000	700,000	-	-	-	-	-	-	-	-	-	682,234	17,766
Beacon Point SMA and 60th Ave. (8 beds, access center bldg. 6, and MAT)	435,000	435,000	-	-	-	-	-	-	-	-	-	404,802	30,198
Beacon Point HoF Pharmacy and 2 APRN	360,000	360,000	-	-	-	-	-	-	-	-	-	326,529	33,471
	<u>3,101,600</u>	<u>3,101,600</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,736,739</u>	<u>364,861</u>	
	100%	100%	0%	0%	0%	0%	0%	0%	0%	0%			
Strategic Initiatives Grants:													
Strategic Initiatives Grants Operations	130,600	26,120	26,120	26,120	26,120	26,120	-	-	-	-	-	105,361	25,239
Interfaith Emergency Services	170,300	85,150	-	42,575	42,575	-	-	-	-	-	-	158,704	11,596
Kimberly's Center	278,900	278,900	-	-	-	-	-	-	-	-	-	255,543	23,357
Marion County Children's Alliance	45,000	-	-	-	-	45,000	-	-	-	-	-	42,392	2,608
United Hands, Inc.	586,000	-	586,000	-	-	-	-	-	-	-	-	571,688	14,312
Open Arms Village	100,000	100,000	-	-	-	-	-	-	-	-	-	96,346	3,654
First Responder Program	200,000	200,000	-	-	-	-	-	-	-	-	-	78,122	121,878
My Life Counsel	100,000	100,000	-	-	-	-	-	-	-	-	-	100,000	-
Hands of Mercy	100,000	100,000	-	-	-	-	-	-	-	-	-	100,000	-
Faithfully Guided	50,000	-	-	50,000	-	-	-	-	-	-	-	48,681	1,319
Transitions Life Center Navigator	65,000	-	32,500	32,500	-	-	-	-	-	-	-	45,046	19,954
HoF Pediatric Dental Specialist.	132,600	-	132,600	-	-	-	-	-	-	-	-	132,600	-
Trustee Developmental Funds (Requires Trustee Approval)	168,215	-	-	-	-	-	-	-	168,215	-	-	-	168,215
Kut Different	30,000	30,000	-	-	-	-	-	-	-	-	-	22,188	7,812
Project Hope	28,875	28,875	-	-	-	-	-	-	-	-	-	28,875	-
Marion County Children's Alliance - Lock Meds	14,410	14,410	-	-	-	-	-	-	-	-	-	14,410	-
SMA Basketball Court	85,400	-	-	-	-	-	-	-	85,400	-	-	-	85,400
Automated External Defibrillators - Marion County Public Schools	27,400	-	-	-	-	-	27,400	-	-	-	-	27,323	77
HoF SUD/Behavioral Health Expansion	86,800	86,800	-	-	-	-	-	-	-	-	-	86,800	-
HoF Maternity Services	162,500	162,500	-	-	-	-	-	-	-	-	-	157,415	5,085
HoF Diabetes and Primary Care Unit	396,200	-	132,067	132,067	132,067	-	-	-	-	-	-	-	396,200
	<u>2,958,200</u>	<u>1,212,755</u>	<u>909,287</u>	<u>283,262</u>	<u>200,762</u>	<u>71,120</u>	<u>27,400</u>	<u>253,615</u>	<u>-</u>	<u>-</u>	<u>2,071,494</u>	<u>886,706</u>	
	100%	41%	31%	10%	7%	2%	1%	9%	0%				
Match Grants:													
SMA Campus Grant Match	1,300,000	1,300,000	-	-	-	-	-	-	-	-	-	1,300,000	-
Langley LIP	317,000	-	317,000	-	-	-	-	-	-	-	-	316,994	6
HoF LIP	461,700	92,340	92,340	92,340	92,340	92,340	-	-	-	-	-	461,649	51
	<u>2,078,700</u>	<u>1,392,340</u>	<u>409,340</u>	<u>92,340</u>	<u>92,340</u>	<u>92,340</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,078,643</u>	<u>57</u>	
	100%	67%	20%	4%	4%	4%	0%	0%	0%				
Long-term Pledges:													
Mary Sue Rich Community Center	2,200,000	-	-	1,100,000	1,100,000	-	-	-	-	-	-	2,018,635	181,365
CF Plan B MOU #1	1,424,251	-	-	-	-	-	-	1,424,251	-	-	-	-	1,424,251
CF Plan B MOU #2	2,320,000	-	-	-	-	-	-	2,320,000	-	-	-	-	2,320,000
	<u>5,944,251</u>	<u>-</u>	<u>-</u>	<u>1,100,000</u>	<u>1,100,000</u>	<u>-</u>	<u>-</u>	<u>3,744,251</u>	<u>-</u>	<u>-</u>	<u>2,018,635</u>	<u>3,925,616</u>	
	100%	0%	0%	19%	19%	0%	0%	63%	0%				
Total	\$ 16,892,251	\$ 5,848,575	\$ 1,318,627	\$ 2,206,227	\$ 2,123,727	\$ 266,530	\$ 277,400	\$ 3,997,866	\$ 853,300	\$ 10,928,605	\$ 5,963,646		
	100%	35%	8%	13%	13%	2%	2%	24%	5%				

Fiscal Year 23-24 Budget

MCHD DRAFT Budget

	2024 DRAFT Budget	Mental Health/ SUD	Oral Health	Diabetes	Obesity	Tobacco Cessation	Community Outreach	Other	Operations
MCHD Programs and Operations:									
MCHD Operations	\$ 1,015,490	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,015,490
Active Marion Project	393,400	-	-	196,700	196,700	-	-	-	-
Fitness and Nutrition in Schools	1,171,900	-	-	527,355	527,355	117,190	-	-	-
Community Home Project	438,400	175,360	-	131,520	131,520	-	-	-	-
Needs and Gaps Analyses, Research and Studies	86,200	-	-	-	-	-	86,200	-	-
Beacon Point Programs and Operations:									
Beacon Point Operations	525,300	525,300	-	-	-	-	-	-	-
Beacon Point SMA Residence (Detox)	616,458	616,458	-	-	-	-	-	-	-
Beacon Point SMA Residence (Res 1)	183,542	183,542	-	-	-	-	-	-	-
Beacon Point SMA Grant (Peer Program)	535,000	535,000	-	-	-	-	-	-	-
Beacon Point LifeStream Grant	700,000	700,000	-	-	-	-	-	-	-
Beacon Point SMA (MAT)	135,000	135,000	-	-	-	-	-	-	-
Beacon Point SMA (Beacon Point Access Center)	250,000	250,000	-	-	-	-	-	-	-
Beacon Point SMA (Amnesty)	50,000	50,000	-	-	-	-	-	-	-
Beacon Point Behavioral Health and Primary Care	360,000	360,000	-	-	-	-	-	-	-
Strategic Initiatives Grants:									
Strategic Initiatives Grants Operations	147,000	29,400	29,400	29,400	29,400	29,400	-	-	-
SMA Community Counselors (HoM, OAV, Interfaith)	300,481	300,481	-	-	-	-	-	-	-
Interfaith Emergency Services	160,300	80,150	-	40,075	40,075	-	-	-	-
Kimberly's Center Trauma Intervention & Advocacy Progra	170,000	170,000	-	-	-	-	-	-	-
Kimberly's Center Abuse Prevention Program	144,700	144,700	-	-	-	-	-	-	-
Marion County Children's Alliance	67,000	-	-	-	-	67,000	-	-	-
United Hands, Inc.	463,827	-	463,827	-	-	-	-	-	-
First Responder Program	275,000	275,000	-	-	-	-	-	-	-
My Life Counsel	100,000	100,000	-	-	-	-	-	-	-
Faithfully Guided	50,000	-	-	25,000	25,000	-	-	-	-
Transitions Life Center Navigator	59,500	-	29,750	29,750	-	-	-	-	-
HoF Pediatric Dental Specialist.	105,000	-	105,000	-	-	-	-	-	-
Kut Different	40,000	40,000	-	-	-	-	-	-	-
Project Hope	50,000	50,000	-	-	-	-	-	-	-
SMA 60th Avenue	50,000	50,000	-	-	-	-	-	-	-
HoF SUD/Behavioral Health Expansion	24,800	24,800	-	-	-	-	-	-	-
Match Grants:									
SMA Campus Grant Match	1,400,000	1,400,000	-	-	-	-	-	-	-
Langley LIP	317,000	-	317,000	-	-	-	-	-	-
HoF LIP	372,030	74,406	74,406	74,406	74,406	74,406	-	-	-
	<u>10,757,328</u>	<u>6,269,597</u>	<u>1,019,383</u>	<u>1,054,206</u>	<u>1,024,456</u>	<u>287,996</u>	<u>86,200</u>	<u>-</u>	<u>1,015,490</u>
Long-term Pledges:									
Trustee Developmental Funds (2022-2023 Carryforward)	168,215	-	-	-	-	-	-	168,215	-
SMA Basketball Court	85,400	85,400	-	-	-	-	-	-	-
HoF Diabetes and Primary Care Unit	396,200	-	132,067	132,067	132,067	-	-	-	-
CF Plan B MOU #1	1,424,251	-	-	-	-	-	-	1,424,251	-
CF Plan B MOU #2	2,320,000	-	-	-	-	-	-	2,320,000	-
	<u>4,394,066</u>	<u>85,400</u>	<u>132,067</u>	<u>132,067</u>	<u>132,067</u>	<u>-</u>	<u>-</u>	<u>3,912,466</u>	<u>-</u>
	\$ 15,151,394	\$ 6,354,997	\$ 1,151,450	\$ 1,186,273	\$ 1,156,523	\$ 287,996	\$ 86,200	\$ 3,912,466	\$ 1,015,490
		41.9%	7.6%	7.8%	7.6%	1.9%	0.6%	25.8%	6.7%

Current

Market Value of Investments 8/15/2023	279,384,541
Less Long-term Pledges	(4,394,066)
Available Balance	274,990,475
Current Proposed Spend Rate	3.9%
Funds Available (Est. 4% spend)	242,291

Projects Under Consideration:

Total Projects Under Consideration	-
Total Available AFTER Projects Under Consideration	242,291

	2022-23 Amend Budget	YTD 2022 -23	Est. Actual 2022-23	Over (Under) Budget 2022-23	2023-24 DRAFT BUDGET
MCHD Programs and Operations:					
MCHD Operations	\$ 853,300	\$ 760,681	\$ 821,409	\$ 31,891	\$ 1,015,490
Active Marion Project	320,800	233,008	260,981	59,819	393,400
Fitness and Nutrition in Schools	1,030,700	741,993	854,180	176,520	1,171,900
Community Home Project	354,700	261,834	285,260	69,440	438,400
Programmatic Community Outreach	150,000	73,006	80,000	70,000	-
Needs and Gaps Analysis	75,000	-	-	75,000	86,200
Well Florida population health management assessment	25,000	-	-	25,000	-
Beacon Point Programs and Operations:					
Beacon Point Operations	606,600	465,295	491,250	115,350	525,300
Beacon Point Park Place Grant (Detox and Peer Support Spec)	258,231	258,231	258,231	-	-
Beacon Point Park Place Residence (Res 1)	258,231	258,231	258,231	-	-
Beacon Point SMA Residence (Detox)	241,769	200,000	200,000	41,769	616,458
Beacon Point SMA Residence (Res 1)	241,769	200,000	200,000	41,769	183,542
Beacon Point SMA Grant (Peer Program)	-	-	-	-	535,000
Beacon Point LifeStream Grant	700,000	682,234	682,234	17,766	700,000
Beacon Point SMA (MAT)	135,000	130,670	130,670	4,330	135,000
Beacon Point SMA (Beacon Point Access Center)	250,000	249,131	249,131	869	250,000
Beacon Point SMA (Amnesty)	50,000	25,000	25,000	25,000	50,000
Beacon Point HoF Pharmacy and 2 APRN	360,000	326,529	326,529	33,471	360,000
Strategic Initiatives Grants:					
Strategic Initiatives Grants Operations	130,600	109,517	125,000	5,600	147,000
Interfaith Emergency Services	170,300	158,704	158,704	11,596	160,300
SMA Community Counselors (HoM, OAV, Interfaith)	-	-	-	-	300,481
Kimberly's Center	278,900	255,543	255,543	23,357	314,700
Marion County Children's Alliance	45,000	42,392	42,392	2,608	67,000
United Hands, Inc.	586,000	571,688	571,688	14,312	463,827
Open Arms Village	100,000	96,346	96,346	3,654	-
First Responder Program	200,000	78,122	85,000	115,000	275,000
My Life Counsel	100,000	100,000	100,000	-	100,000
Hands of Mercy	100,000	100,000	100,000	-	-
Faithfully Guided	50,000	48,681	48,681	1,319	50,000
Transitions Life Center Navigator	65,000	45,046	45,046	19,954	59,500
HoF Pediatric Dental Specialist.	132,600	132,600	132,600	-	105,000
Trustee Developmental Funds (Requires Trustee Approval)	168,215	-	-	168,215	168,215
Kut Different	30,000	22,188	27,500	2,500	40,000
Project Hope	28,875	28,875	28,875	-	50,000
Marion County Children's Alliance - Lock Meds	14,410	14,410	14,410	-	-
SMA Basketball Court	85,400	-	-	85,400	85,400
Automated External Defibrillators - Marion County Public Scho	27,400	27,323	27,323	77	-
SMA 60th Avenue	-	-	-	-	50,000
HoF SUD/Behavioral Health Expansion	86,800	86,800	86,800	-	24,800
HoF Maternity Services	162,500	157,415	157,415	5,085	-
HoF Diabetes and Primary Care Unit	396,200	-	-	396,200	396,200
Match Grants:					
SMA Campus Grant Match	1,300,000	1,300,000	1,300,000	-	1,400,000
Langley LIP	317,000	316,994	316,994	6	317,000
HoF LIP	461,700	461,649	461,649	51	372,030
	10,948,000	9,020,136	9,305,072	1,642,928	11,407,143
Long-term Pledges:					
Mary Sue Rich Community Center	2,200,000	2,018,635	2,018,635	181,365	-
CF Plan B MOU #1	1,424,251	-	-	1,424,251	1,424,251
CF Plan B MOU #2	2,320,000	-	-	2,320,000	2,320,000
	5,944,251	2,018,635	2,018,635	3,925,616	3,744,251
Total	\$ 16,892,251	\$ 11,038,771	\$ 11,323,707	\$ 5,568,544	\$ 15,151,394

Area	2023-24 Amount	2023-24 %
Mental Health/ SUD	\$ 6,269,597	58%
Oral Health	1,019,383	9%
Diabetes	1,054,206	10%
Obesity	1,024,456	10%
Tobacco Cessation	287,996	3%
Community Outreach	86,200	1%
Other	-	0%
Operations	1,015,490	9%
	\$ 10,757,328	100%

Area	2022-23 Amount	2022-23 %
Mental Health/ SUD	\$ 5,848,575	53%
Oral Health	1,318,627	12%
Diabetes	1,106,227	10%
Obesity	1,023,727	9%
Tobacco Cessation	266,530	2%
Community Outreach	277,400	3%
Other	253,615	2%
Operations	853,300	8%
	\$ 10,948,001	100%

